

**SHARED ENERGY: THE UVA STORY** 

Capture and articulate the University of Virginia's illimitable pursuits





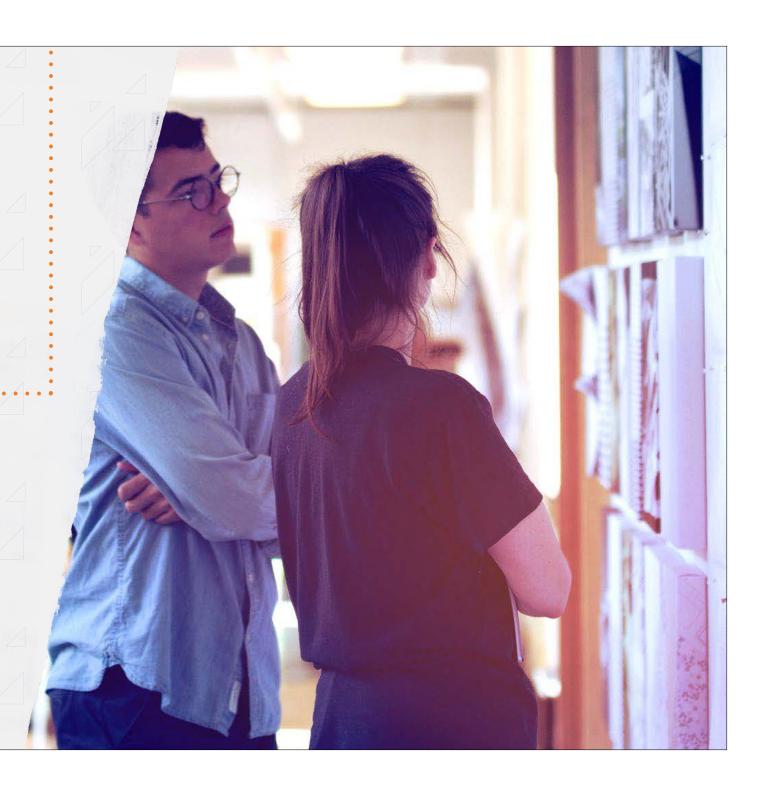
# **OUR ASSIGNMENT:**

Strengthen our reputation and reach;
Attract the best and brightest students;
Galvanize constituent support in advance of the bicentennial;
Assist with faculty recruitment;
Demonstrate the value delivered by the University





# Commitment to Lead ······ Desire to Serve





# WHAT'S NEXT? ..... BICENTENNIAL

Preparing to support the Bicentennial commemoration and capital campaign.







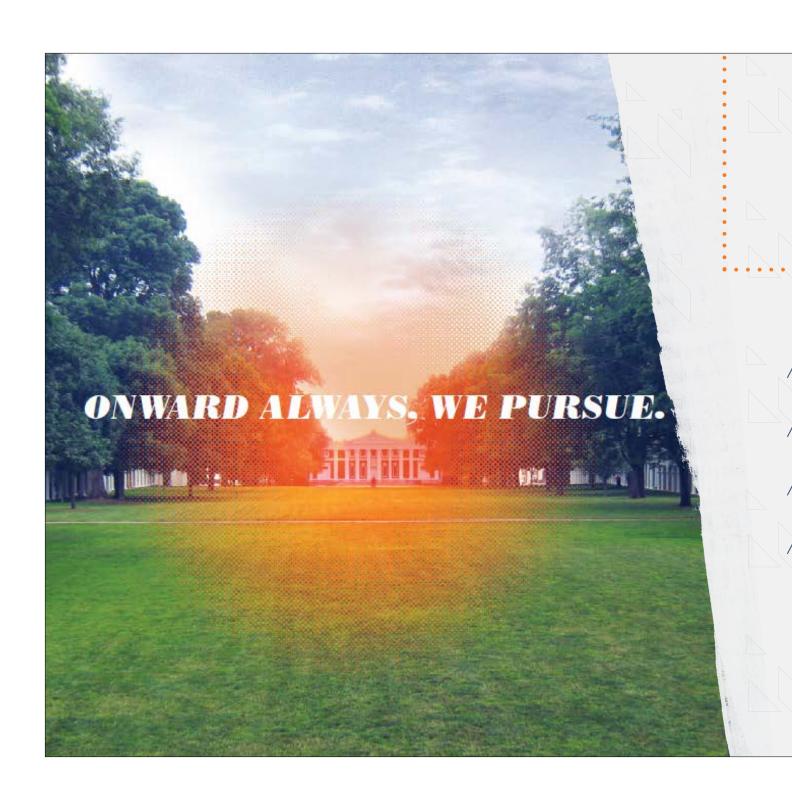
Launching in-depth **discovery research** this fall, engaging a wide swath of our community.

Will move into **creative strategy** and **concepting** phases once discovery is complete.

Preparing for the launch of the University's **Bicentennial commemoration** in fall 2017.

Advancement Communications team will provide **tools & resources** to the communications community to participate in this work.

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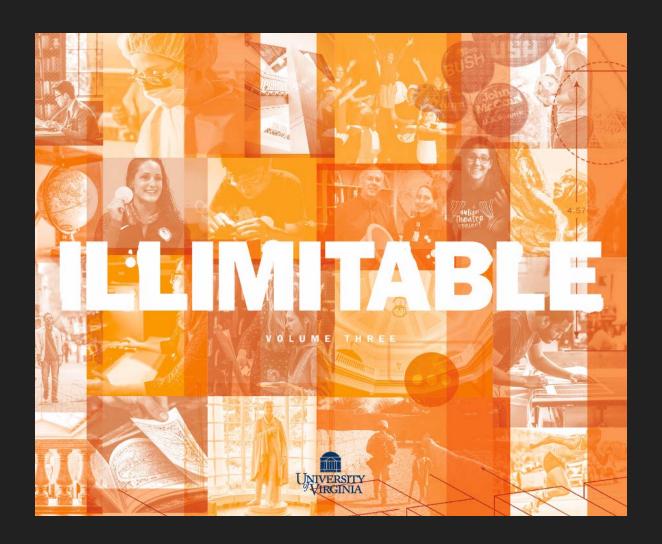
# Marketing Update

Illimitable vol. III Brand Guidelines Resources



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# ILLIMITABLE





t happens every summer: high school graduates decide not to go to college, even though they've already been accepted. It's a particular problem for low-income students. Believe it or not, the solution could be texting.

UVA's Benjamin Castleman, assistant professor of education and public policy in the Curry School of Education, is a senior adviser to First Lady Michelle Obama's Reach Higher Initiative to expand college opportunity for America's youth.

### Vhy do some low-income teens not attend

Complex decisions without professional advice—things like applying for financial aid, registering for classes, evaluating loan options. If students are balancing work and family commitments, these tasks are much more difficult to complete. And because high school is over but college hasn't started, it's hard to get guidance.

### low big is this problem?

It affects more than one in five high school graduates. While some choose other options like taking a job or joining the military, for others it's a setback. They worked hard to get into college and find themselves facing real barriers to enrollment.

### Why should more people go to college'

A degree is the most reliable path to a decent income. College grads also tend to be healthier, have more stable marriages and their kids do better. Society benefits, too: more tax revenue and greater equality. So everyone wins when more people lead productive, healthy lives.

### How does texting help

Texts can remind students of deadlines, nudge them along and provide an easy way for them to get help. They're a low-cost way to encourage active and informed decision-making.

### What makes them so effective?

Texts get attention. They make a noise and/or vibrate. They stand out on your phone, separate from all other content. And texts force people to take complex information and consolidate it into short, timely bursts of actionable information.

### What kinds of results have you seen so far?

We're getting upwards of 60 to 70 percent response rates across the projects we've done. And very low opt-out rates: 3 to 4 percent.

We're learning what drives success. First, the texts have to come from a known, trusted organization with which the student has a relationship. You also need to be personal, timely and relevant: "Here's the task that you have to complete this week at the college you're planning to attend."

### Sounds a lot like consumer marketin

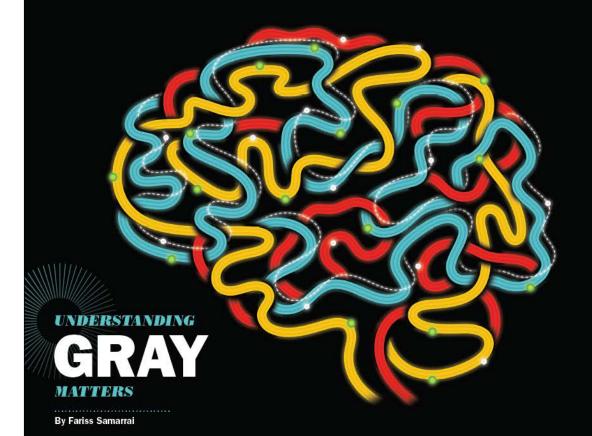
Absolutely. We're applying strategies that the private sector has been using for decades. Marketers deserve a lot of credit. They understand human behavior and how to influence it.

### It also sounds like this could go furthe than higher ed.

It's potentially valuable to any organization providing a public service – a school encouraging kids to work hard, a state encouraging people to apply for college and financial aid, a jail or prison helping people successfully transition back into society.

### So texting finally has something positive

Definitely. We all benefit when people with fewer opportunities or resources can pursue more stable, productives and rewarding lives. And texting is an easy, cost-effective way to help make that happen.



he UVA Brain Institute, founded just months ago, is already drawing upon faculty and students from several schools and departments to develop better methods for understanding the multi-faceted brain. To seek new ways to prevent, treat and cure brain diseases and injury. And, finally, to teach about what is learned. The institute also will help the University recruit top scientists, doctors and students to its brain research and clinical programs.

Dr. Jaideep Kapur—the Eugene Meyer III Professor of Neuroscience and Neurology and a leading researcher in the area of epilepsy—is the founding director. Eighty current UVA faculty members from a dozen departments around Grounds and from the Data Science Institute are participating in the effort. Kapur discussed the new institute with Illimitable:

# What is the thinking behind the establishment of this institute?

Our collective knowledge about brain function has exploded over the past three decades, fueled by stunning breakthroughs in genomic, proteomic, imaging and other technologies that enable unprecedented understanding of neural processes from molecular to behavioral levels. This has occurred in the context of longer human lifespan, highlighting the impact of heredity and environment (including injury) on neurodevelopment, neural function, neurodegeneration and learning.

One of the unique features of neurological disorders is that many have no therapy, and none has a cure. In the next decade, major scientific, diagnostic and treatment breakthroughs are anticipated, with both economic and health policy impacts. UVA must be prepared to meet new challenges and maintain our position among the national and international leaders in neurosciences.

# What do you expect to achieve during the next year, and longer term?

We hope to build collaborative teams that will generate novel ideas, projects and grant applications. We plan to attract undergraduate and medical students to perform neuroscience research during the summer of 2017. And we plan to host a neuroscience symposium during the University's bicentennial celebrations.

# How does the institute factor into the overall goals of the University?

The institute will build and sustain research excellence and increase extramural research funding at UVA. Collaborative research fostered by the institute will help increase the significance and impact of scientific publications by our faculty, graduate students and postdoctoral fellows. Finally, it will help us recruit top neuroscience researchers.

### How do the objectives of the Brain Institute fit In with the health initiatives of the state and the federal government?

The president of the United States recognized the importance of brain research and a few years ago launched a 10-year BRAIN (The Brain Research through Advancing Innovative Neurotechnologies\*) initiative, which is defined as "a bold new research effort to revolutionize our understanding of the human mind and uncover new ways to treat, prevent and oure brain disorders like Alzheimer's, schizophrenia, autism, epilepsy and traumatic brain injury."

There is an ongoing state effort to organize and stimulate neuroscience research at several major research universities in Virginia, with a goal to develop Virginia as the "Brain State." What excites you, as a physician and scientist, about heading a diverse group of researchers on a project of this scope, involving your favorite subject: the human brain?

Most exciting is the opportunity to strengthen the community of neuroscientists at UVA and help them advance our knowledge. UVA has many brilliant, creative neuroscientists, and this is our opportunity to grow this group and strengthen it.

### When all is said and done, what will we know about the brain in a decade that we don't know now?

We will understand the neuronal circuits that mediate complex brain functions such as memory and cognition. We will be able to modulate these circuits through brain stimulation, targeted manipulations of neurons using focused ultrasound or light or magnetic stimulation, or targeted delivery of drugs. Immune modulation is likely to grow as a means to treat brain disorders. The UVA Brain Institute will play a role in these important developments.

# 

WHEN YOU TAKE POLITICAL HISTORY AND CONNECT IT TO THE PRESENT DAY, YOU GIVE PEOPLE USEFUL TOOLS THAT HELP INFORM THEM ABOUT CURRENT EVENTS.



Professor Larry Sabato founded the Center for Politics in 1998

for DEMOCRACY

The University of Virginia Center for Politics strives to build an active and informed citizenry by providing nonpartisan educational resources on, and in-depth analysis of, the political process.

By Katle McNall

niversity of Virginia politics professor Larry J. Sabato, director of the Center for Politics, is a familiar voice in the national news, especially in election years. Since founding the center in 1998, Sabato and his staff have made it famous as the go-to resource for nonpartisian analysis of both modern and historic politics. But their work goes far beyond high-profile appearances on Fox News, and MSNBC.

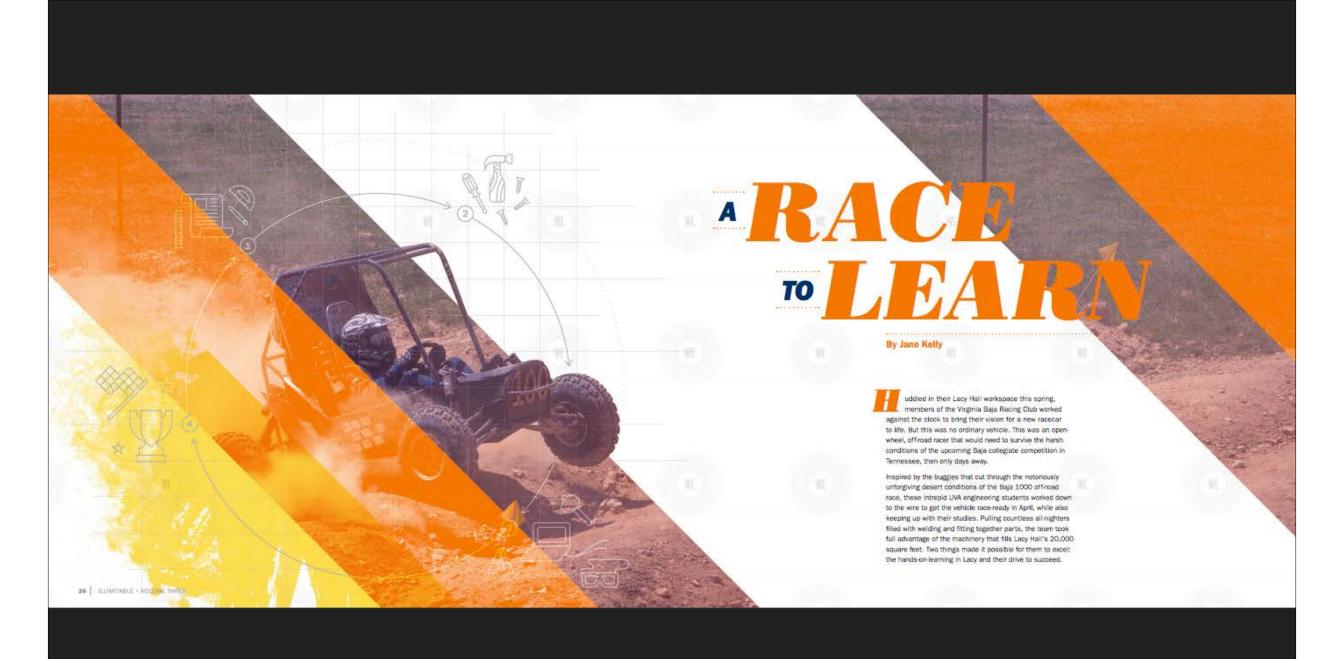
Inspired by Thomas Jefferson's ideal of a vibrant and informed democracy, the center provides programs and resources that help citizens understand an engage in the American political process. "When you take political history and you put it into context and connect it to the present day, you give people useful tools that help inform them about current events." Sabato said.

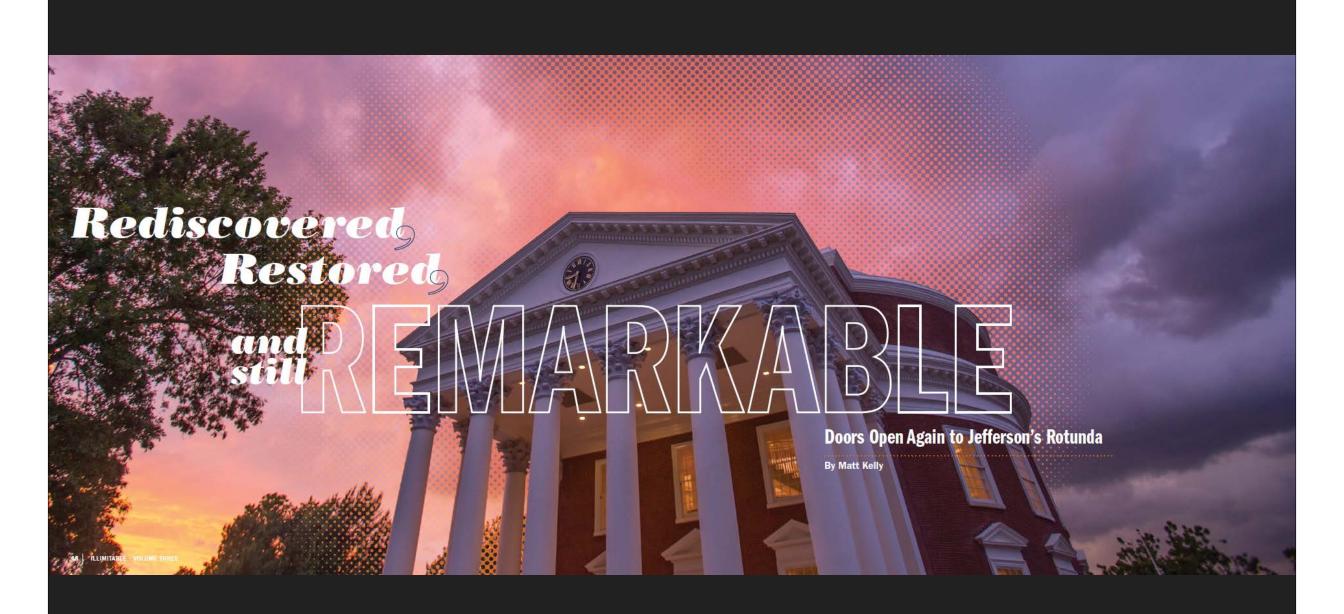
The center does this for people of all ages, starting as early as kindergarten with its Youth Leadership initiative. More than 95,000 K-12 teachers nationwide and nearly 200 schools abroad take advantage of the initiative's free civics education tools every year.

"In addition, the Youth Leadership Initiative and our Global Perspectives on Democracy program are intertwined, so we take what we do and we adapt it for different international groups that come to Charlottesville," said Meg Heubeck, the initiative's director of instruction.

Global Perspectives on Democraty is a program run jointly by the center and the U.S. Department of State and hosts events in the United States and abroad As part of the program, delegations of students and community leaders from Argentins, Belarus, Chile, and Mongolia all school

The center also exposes UVA students and community members to global perspectives through its Ambassador Series, free public events that provide a chance to hear and interact with various ambassadors to the U.S. Speakers in the 2015-16 academic year included, ambassadors from Germany, the United Kingdom, Vietnam and Sweden.







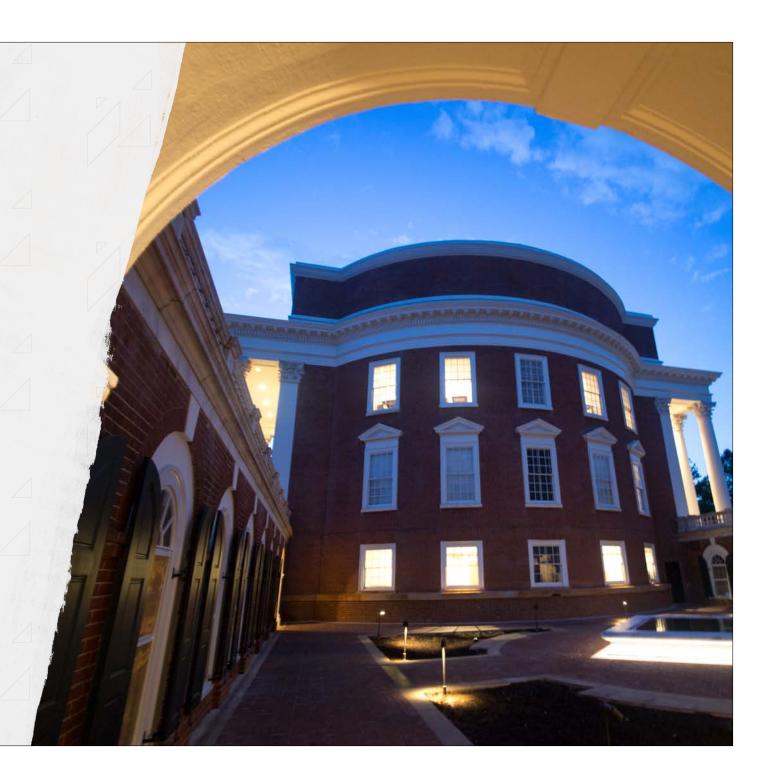
# ILLIMITABLE PRINT

Fall issue: In-hand November 8

• **Recipients:** Peers (ACC, AAU), Key Recruits, President's Office, select donors.

 Audiences coordinated to avoid overlap with "Be Inspired" report (late October).

• **Spring Issue:** March 2017, with increased distribution.







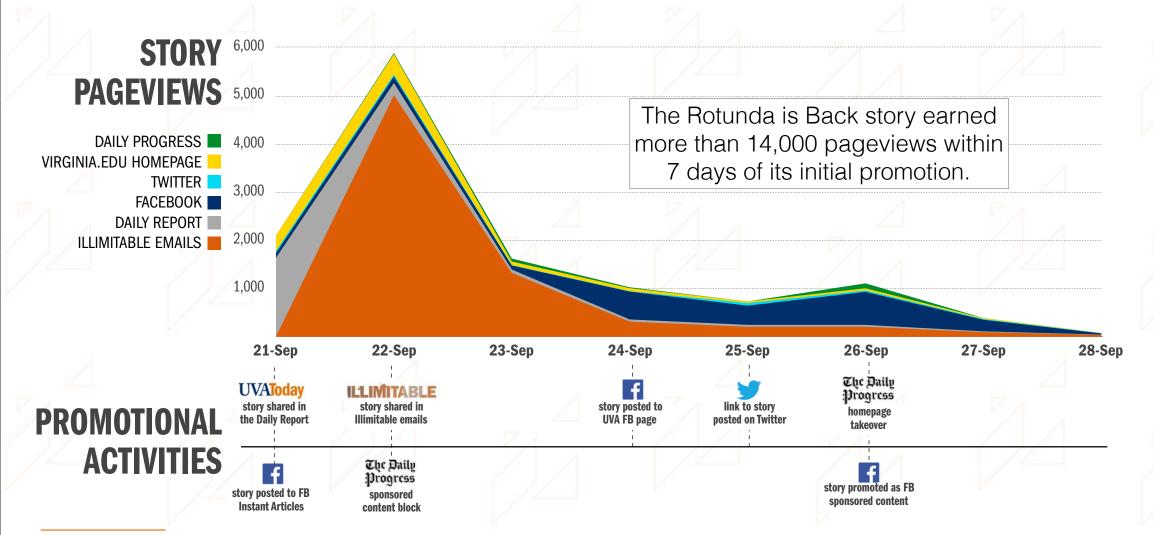


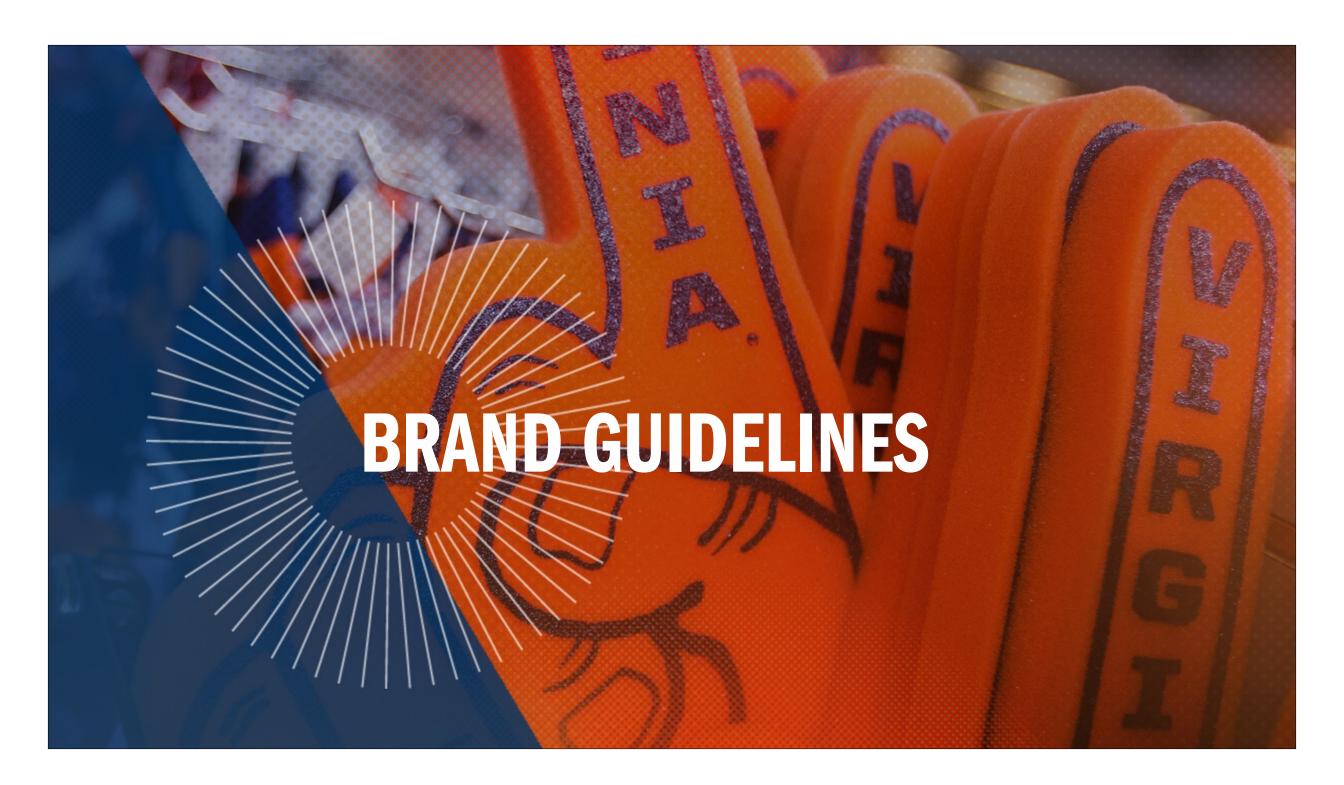


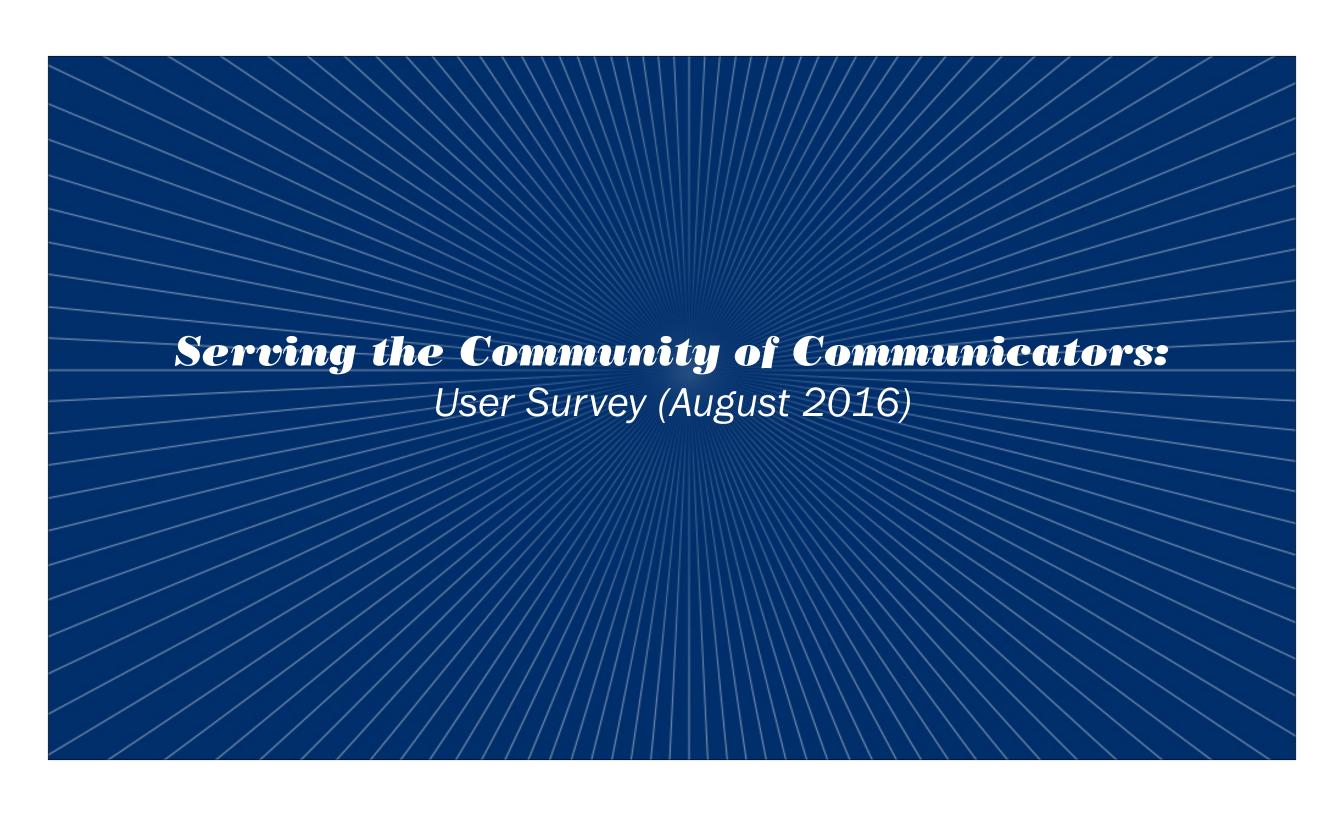
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# "THE ROTUNDA IS BACK"





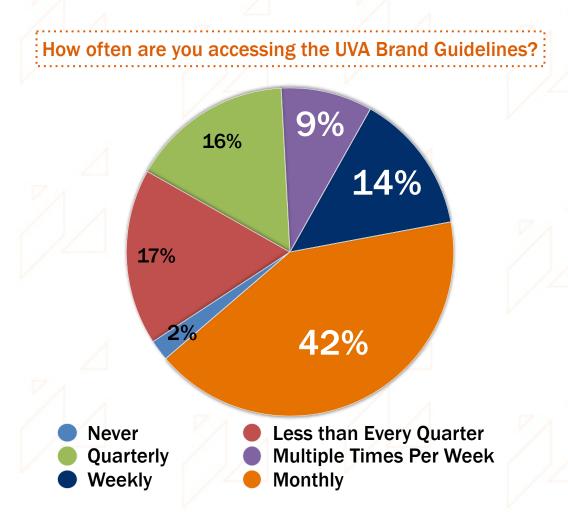




# ENGAGEMENT WITH BRAND GUIDELINES

# Brand Guidelines are being used by a wide UVA audience on a regular basis.

- 680 Registered users
   65% of survey respondents accessed
   Brand Guidelines at least once a month
- 23% accessed at least weekly
- 3,942 views & 3,727 downloads in six month period



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# USER FEEDBACK

"This is a great resource for the University, and I hope it continues to grow!"

"As someone who is responsible for creating large amounts of training content, brand.virginia.edu is a game-changer..."

"This central repository has been hugely helpful, really well designed."



# USER EXPERIENCE

# Users also communicated an opportunity to improve the experience.

"I often have to search through all the folders, menu items to find what I'm looking for."

"Page/sub-page titles are not intuitive ..."

"There is so much information that it can be challenging to find what I am looking for."

"The graphics and content are great. The WebDAM interface is not."



# AN APPETITE FOR MORE

# **Expanded Photography**

"More professional photos of student events around Grounds and student interactions."

"Can we have images that depict nonacademic staff — especially working in a team, celebrating success and assisting others?"

"It would be nice to get more photos that represent University Staff."

# **Copy Guidelines**

"More direction/training in capturing the UVA tone and voice in communications."

"More information on UVA terminology/ style would be useful."

"I think the copywriter should provide some valuable advice."

# **Logos & Templates**

"Exterior signage (and rules for)"



"Stationery guidelines."



"It would be nice if there was a way for schools and foundations to create logos for their groups based on the new UVA logo."



# Institutional Pageantry: A Three Part System





















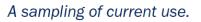






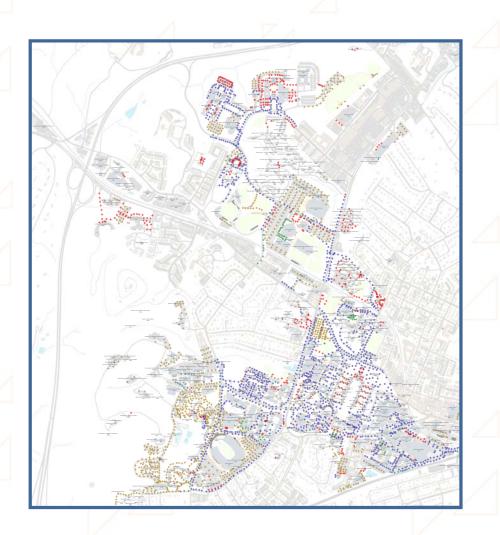








# PAGEANTRY/BANNERS: PROCESS



- Office of the University Architect
   Placement, Location, Environmental design considerations
- University Communications

  Branded design execution
- Facilities Management
  Installation and lifecycle management



# **UNIVERSITY BOOKSTORE**

UVA BOOKSTORE









UVA BOOKSTORE





UVA BOOKSTORE





# **UNIVERSITY BOOKSTORE**



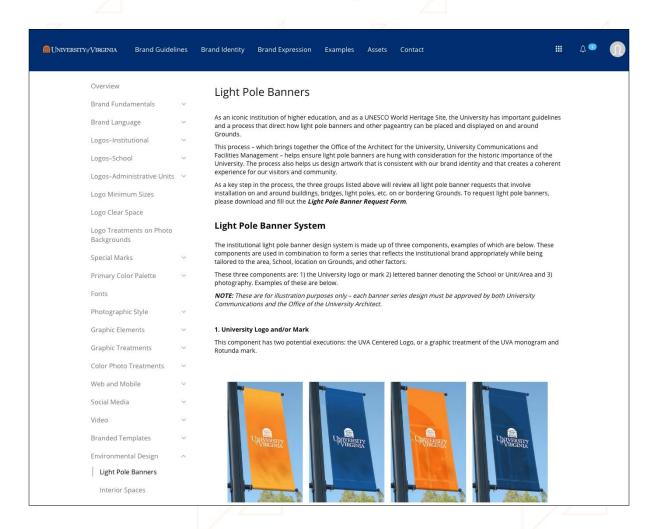




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# PAGEANTRY/BANNERS

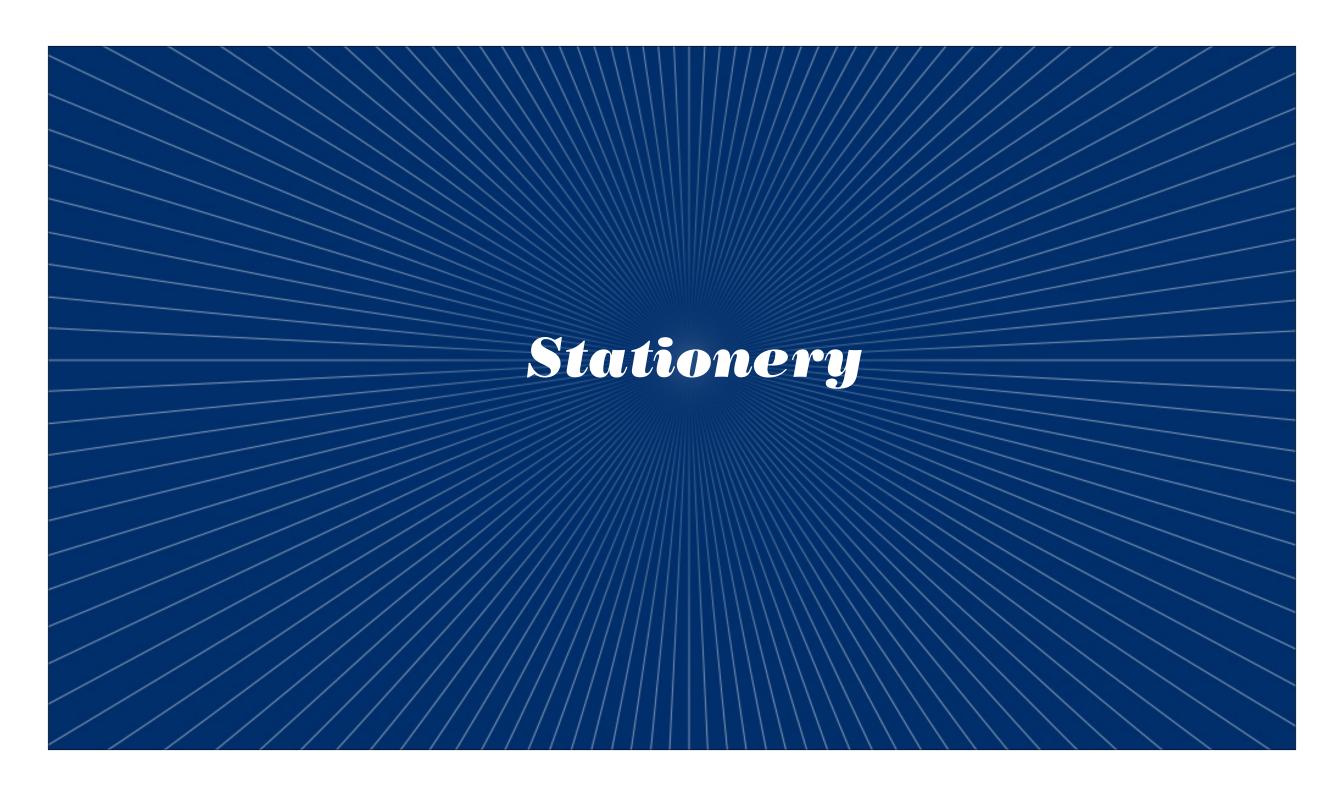




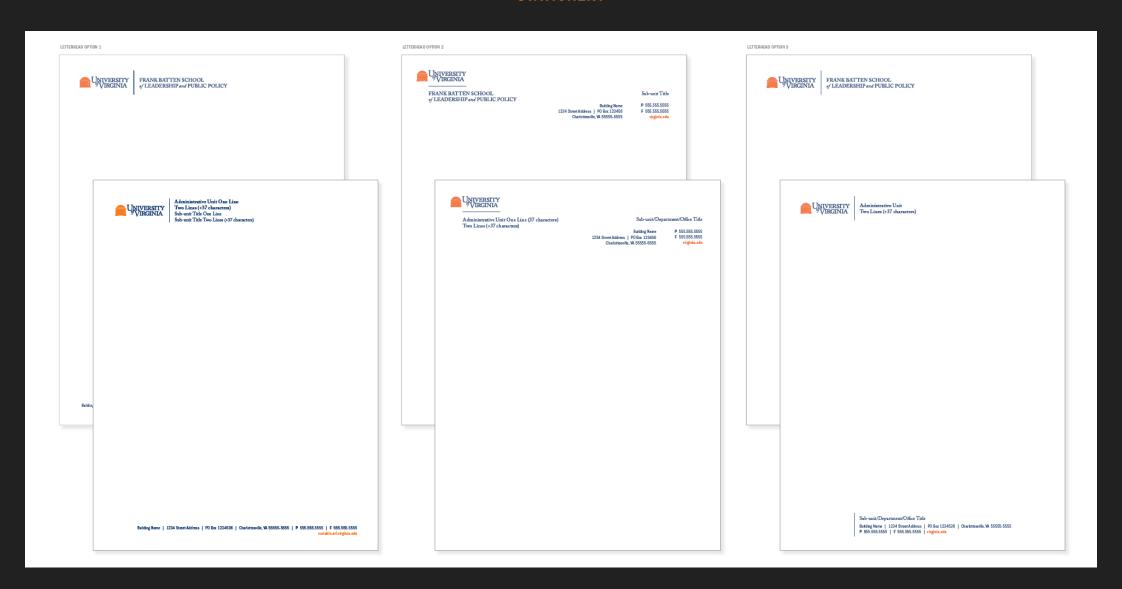
# FACILITIES MANAGEMENT: FLEET MARK







### **STATIONERY**



### **STATIONERY**

### **UVA STATIONERY BUSINESS CARDS: 4 OPTIONS**



Sub-unit Title E emal@virginia.edu Building Name 1234 Street Address Charlottesville, VA 55555-5555 P 555.555.5555 C 555.555.5555 F 555.555.5555









### BUSINESS CARD OPTION 4 (TWO SIDED)



FRONT



### **STATIONERY**

### UVA STATIONERY ENVELOPES

#10 ENVELOPES



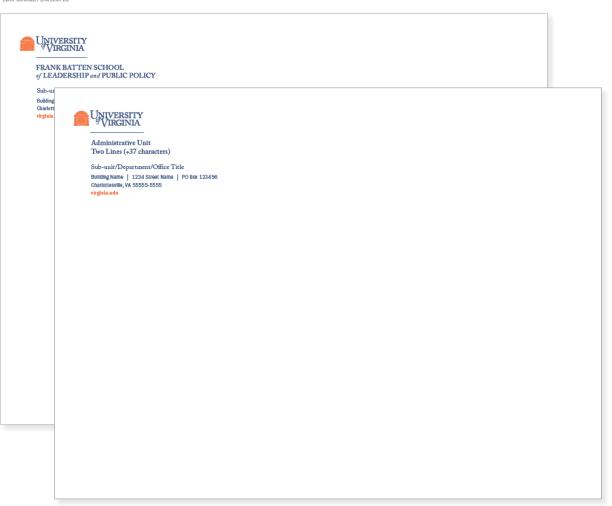
FRANK BATTEN SCHOOL of LEADERSHIP and PUBLIC POLICY

Sub-unit Title

Building Name | 1234 Street Address | P0 Box 123456 Charlottesville, VA 55555-5555 virginia.edu



12X9 BOOKLET ENVELOPES







The rotunda mark signifies UVA's timelessness

The vertical separator creates a traditional feel



# COLLEGE and GRADUATE SCHOOL of ARTS & SCIENCES

Adobe Caslon Pro Semi-bold creates a cohesive relationship with our primary logo. Use of Capitals adds sense of permanence and formality.





COLLEGE and GRADUATE SCHOOL of ARTS & SCIENCES



COLLEGE and GRADUATE SCHOOL of ARTS & SCIENCES



COLLEGE and GRADUATE SCHOOL of ARTS & SCIENCES



ARTS & SCIENCES



COLLEGE and GRADUATE SCHOOL of ARTS & SCIENCES

**WUVA ARTS & SCIENCES** 

**♠UVA**ARTS & SCIENCES



The rotunda mark signifies UVA's timelessness

The vertical separator creates a traditional feel



Office of the Vice Provost for Research

Adobe Caslon Pro Semi-bold creates a cohesive relationship with our primary logo





University Advancement
Office of Engagement



University Advancement
Office of Engagement



University Advancement
Office of Engagement





Office of the Vice Provost for Research Compliance and Environmental Health & Safety



Office of the Vice Provost for Research Compliance and Environmental Health & Safety

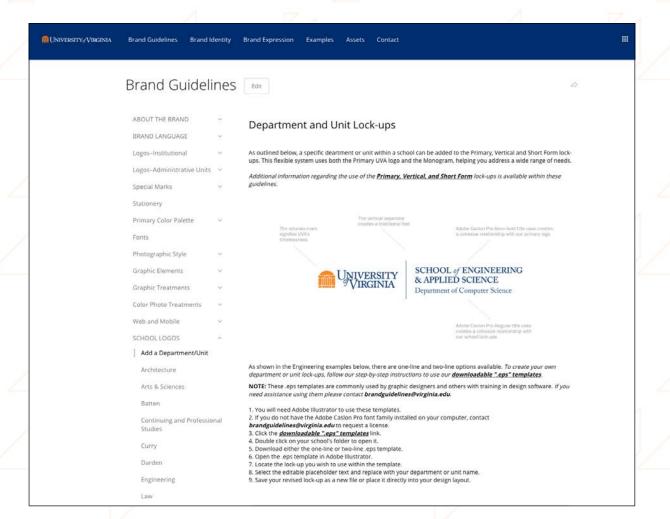


Office of the Vice Provost for Research Compliance and Environmental Health & Safety

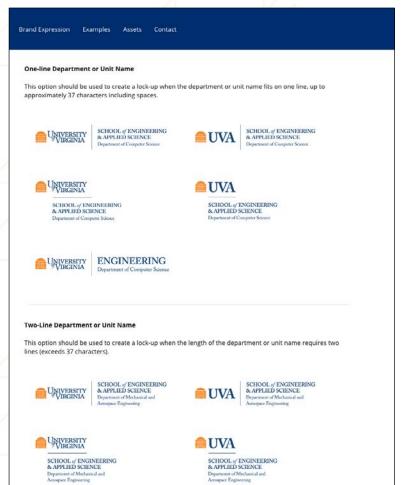


Office of the
Vice Provost for Research
Compliance and Environmental
Health & Safety



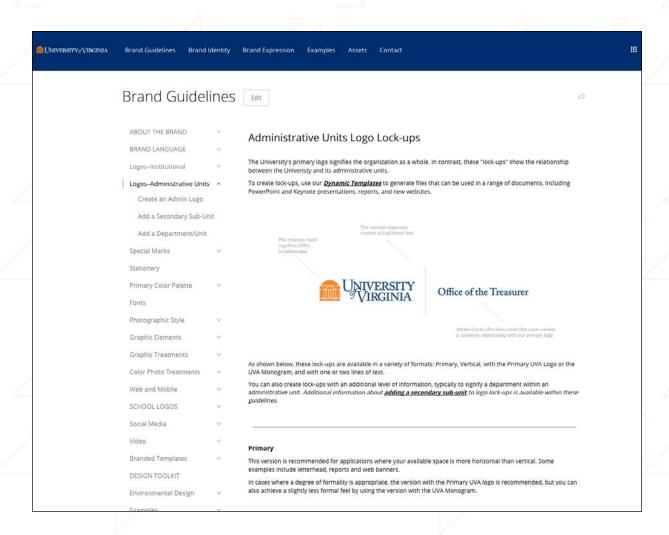


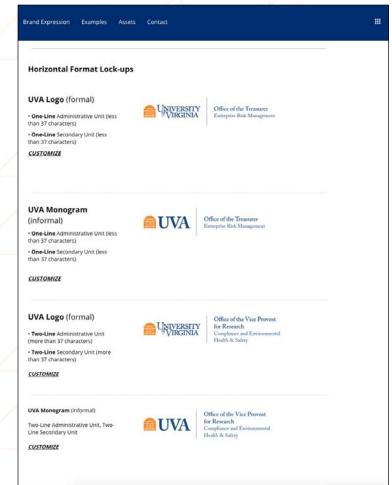
## RELEASED: AUGUST





## FOR RELEASE: OCTOBER







d Expression Examples Assets Contac

## Create a Custom Administrative Logo with a Secondary Department/Unit

There are several different dynamic templates available for creating custom administrative unit lock-ups with the addition of a secondary department/unit. Each option is displayed at the bottom of this page.

Before creating your customized lock-up, you must first determine which dynamic template you will need to use by answering the questions below:

- 1. Do you need a horizontal or vertical format logo lock-up?
  - Choose between **horiztonal** and **vertical format** lock-ups based on your design and available space. *Additional information regarding the use of the <u>Primary and Vertical</u> lock-ups is available within these guidelines.*
- 2. Should you use the Primary UVA Logo or UVA Monogram?
  - Choose dynamic templates with the Primary UVA logo when a degree of formality is approporiate.
  - Choose dynamic templates with the UVA Monogram to achieve a slightly less formal feel.
- **3.** How many lines of text will your lock-up require? Before choosing which template you will need to use from the list list below, you must first determine how many lines of text you will need.
  - Primary Administrative Unit Name
    - Choose dynamic templates with the **one-line option** when the primary administrative unit's name is **less than 37 characters** (including spaces).
    - Choose dynamic templates with the **two-line option** when the primary administrative unit's name **exceeds 37 characters** (including spaces).
  - · Secondary Department/Unit Name
  - Choose dynamic templates with the **one-line option** when the secondary department/unit's name is **less than 37 characters** (including spaces).
  - Choose dynamic templates with the **two-line option** when the secondary department/unit's name **exceeds 37 characters** (including spaces).

#### **Dynamic Template Instructions**

- 1. Based on your answers to the above questions, locate the correct logo format you need from the options below, and click on "CUSTOMIZE"
- **2.** A new window will open with the logo you have selected. In the top right of the window, click the **pencil icon** to take you to the editable template.

## FOR RELEASE: OCTOBER



#### Administrative Unit

Secondary Unit – Line One Secondary Unit – Line Two





## **NAVIGATION**

While many users are finding what they need, there is an opportunity to further optimize navigation so end users can locate specific resources and assets more quickly.

"The organization of the materials could be more clear. I often have to search through all the folders, menu items, etc. to find what I'm looking for."

"Page/sub-page titles are not intuitive to what I'm looking for..."

"There is so much information that it can be challenging to find what I am looking for. Many of the titles to the pages sound similar."

"The graphics and content are great. The WebDAM interface is not."



## **NAVIGATION**

While many users are finding what they need, there is an opportunity to further optimize navigation so end users can locate specific resources and assets more quickly.

- More intuitive front interface
- Search capability, in lay terms, throughout site
- · Entire library visible, with password required only on download
- more flexible asset management

#### **BRAND GUIDELINES**







### THERE IS AN ENERGY HERE

Welcome to brand.virginia.edu. Managed by University Communications, this online resource is for those seeking to understand and apply the University of Virginia brand. More than a set of identity standards, this platform provides context for the tools and techniques underlying the UVA identity and creative expression.

The links under Brand Identity and Brand Expression in the top navigation provide quick access to frequently requested items. For the complete library of assets and instructions, click on "Brand Guidelines," A searchable photo library can be found under "Assets."

For any questions or support, please email brandguidelines@virginia.edu.

#### NEWEST BRAND GUIDELINE FEATURES

- Brand Language: Guidelines for developing branded marketing language that resonates with your audience.
- Light Pole Banners: Examples of branded light pole banners and a new process for requesting them.
- School Logo Lock-ups: A flexible system that shows the relationship between the University and its schools.
- Department and Unit Lock-ups: Logos that can be customized for school departments or units.
- Web Templates: Photoshop templates allow you to create websites that match the UVA brand.

#### **BRAND GUIDELINES**

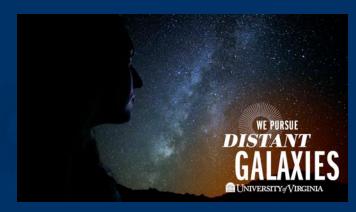




#### **RESOURCES**















### **UNIVERSITY COMMUNICATIONS**

AREAS

PORTFOLIO

PEOPLE

RESOURCES

**EMPLOYMENT** 

CONTACT

## **Portfolio**

**FEATURED** 

DIGITAL

EDITORIAL ENVIRONMENTAL

PRINT

SOCIAL

VIDEO

CAMPAIGN



igital: The Commonwealth of irginia Campaign at UVA

Video: The Commonwealth of Virginia Campaign at UVA

**Pursuit: TV Spot** 

**Pursuit: Richmond Airport Ads** 





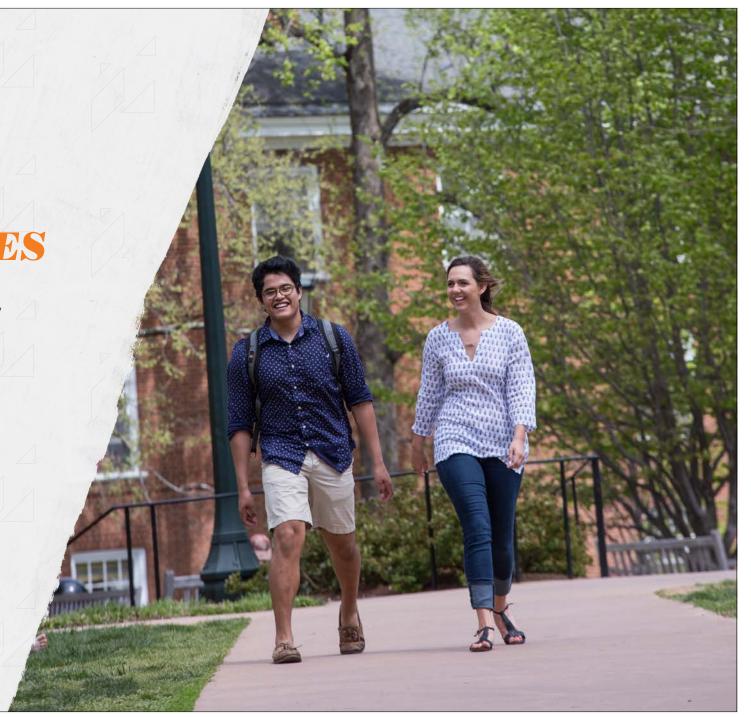






# COMMITTEE UPDATES

- Brand Standards & Visual Identity
- Content & Editorial
- Social Media
- Internal Communications
- Issues Management





# **THANK YOU**



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