UVAToday Monthly Communications Summary

UNIVERSITY COMMUNICATIONS

November 2022



November Report Insights

2.3MM cumulative pageviews have been achieved FYTD.

This exceeds 2018, 2019, and 2022 cumulative pageviews for the same period (July - November). This is most likely due to a spike in pageviews resulting from the events surrounding November 13th.

"Wonderful People": UVA Community Pays Tribute to Lost Student-Athletes" was the top-performing UVAToday story in November, accumulating over 107K pageviews. An average of top-performing stories accumulate approximately 20K pageviews.

The Daily Report average Click Rate was 5.57% in November.

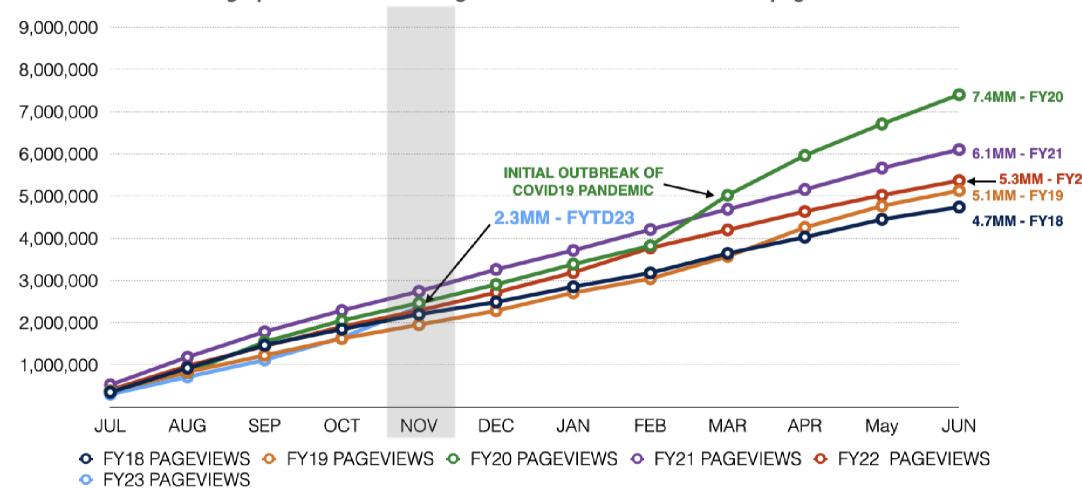
This represents a spike compared to historic performance resulting from an increased interest in important news updates surrounding the events of November 14th.

Social Media New Follower Growth across platforms was 24,036.

This represents a 630.8% increase compared to November 2021. The main driver of this growth can be attributed to events surrounding November 13th.

UVA TODAY CUMULATIVE PAGEVIEWS: FY18 - FYTD23

The below graph shows FY18 through November of FY23 cumulative pageviews



Source: Google Analytics Date Range: 7/1/17 - 11/30/22 Users

1.3M

12.1% 12.1%

Sessions

1.9M

★ 5.8%

Pageviews

2.4M

★ 3.8%

Pages / Session

1.23

■ -1.9%

Avg. Time on Page

00:04:09

★ 2.4%

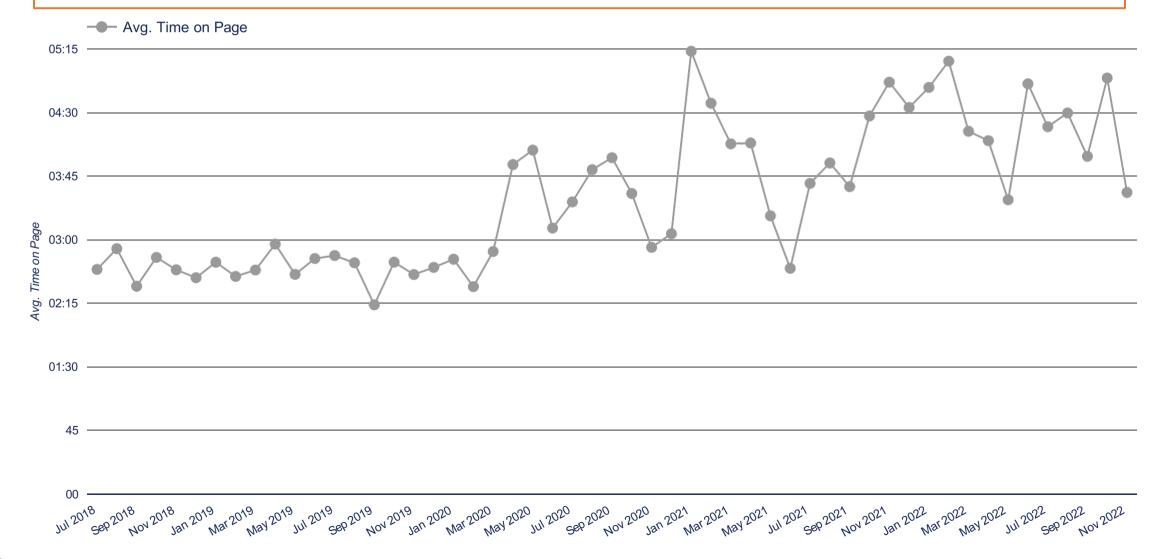
Bounce Rate

80.0%

★ 5.3%

Data: All %s reflect a comparison of performance from the same period the year prior

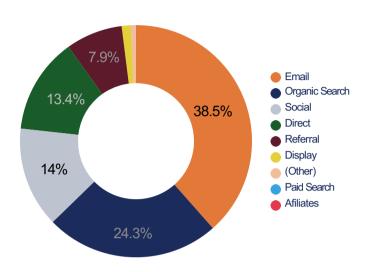
The graph displays the average amount of time per month users spent viewing a specified page or screen, or set of pages or screens on UVAToday.



UVAToday FYTD Performance Summary (2 of 3): Sources of Traffic by Default Channel Grouping and Social Networks

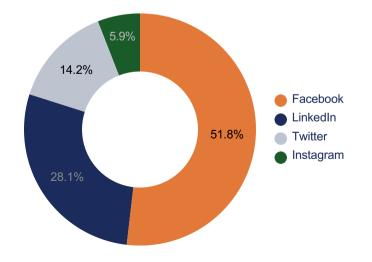
Data: All %s reflect a comparison of performance from the same period the year prior

Default Channel Grouping:



| | Default Channel | Pageviews - | %∆ | Bounce Rate | %∆ |
|----|-----------------|-------------|-----------------------------|-------------|----------|
| 1. | Email | 913K | -1.0% ‡ | 73.07% | 1.2% 🛊 |
| 2. | Organic Search | 575.7K | -10.1% 🖡 | 82.94% | 2.3% 🛊 |
| 3. | Social | 332.6K | 31.4% 🛊 | 87.34% | 8.2% 🛊 |
| 4. | Direct | 317.4K | 10.1% 🛊 | 82.67% | 7.8% 🛊 |
| 5. | Referral | 187.4K | 9.0% 🛊 | 78.65% | 21.9% 🕯 |
| 6. | Display | 29.9K | - | 94.31% | - |
| 7. | (Other) | 17.2K | 65.0% | 87.75% | 10.0% |
| 8. | Paid Search | 43 | - | 92.11% | - |
| 9. | Afiliates | 34 | - 91.1% [‡] | 45% | -17.0% • |

Social Network:



| | Social Network | Pageviews • | %∆ | Bounce Rate | %∆ |
|----|----------------|-------------|----------|-------------|---------|
| 1. | Facebook | 81.4K | 32.0% 🛊 | 86.58% | 10.1% 🛊 |
| 2. | LinkedIn | 44.1K | 680.2% 🛊 | 87.97% | 16.5% 🛊 |
| 3. | Twitter | 22.3K | 31.0% 🛊 | 86.79% | 5.0% 1 |
| 4. | Instagram | 9.3K | 443.8% 1 | 81.33% | -1.0% • |

Source: Google Analytics

Jul 1, 2022 - Nov 30, 2022

| | Page Title | Pageviews • |
|-----|---|---------------------------------------|
| 1. | UVA Discovers Driver of High Blood Pressure | 134.2K |
| 2. | 'Wonderful People': UVA Community Pays Tribute to Lost Student-Athletes | 107.4K |
| 3. | Suspect Arrested in Shooting Deaths of 3 UVA Football Players; 2 Others Wounded | 70.7K |
| 4. | Message from President Ryan Regarding Fatal Shooting on Grounds | 55K |
| 5. | UVA Advances to No. 3 Best Public in 2023 U.S. News & World Report Rankings | 48.2K |
| 6. | To Be Great and Good in All We Do | 37.3K |
| 7. | Meet the New Cavalier on Horseback: She's Eager To 'Carry On a Legacy' | 31.2K |
| 8. | UVA Grieves Slain Football Players; Student Charged With Murder | 30.2K |
| 9. | Saturday Memorial Service to Honor Students: Here Are Details | 15.3K |
| 10. | Laughter, Tears Fill Memorial for D'Sean Perry, Lavel Davis Jr., Devin Chandler | 14.7K |
| 11. | Alumnus Captures Another Stunning Lawn Photo. This One Includes the Milky Way. | 13.6K |
| 12. | Moving Forward: How Should Parents Interact With Their Students Over Break? | 13.5K |
| 13. | Class of 2026 Is Most Diverse Group in History, Filled With Helpers and 'Nice People' | 13.4K |
| 14. | How a Single Email Changed a Life | 13K |
| 15. | Hey, Parents of New College Students: This Expert Advice Is Just for You | 12.1K |
| 16. | Finally, the Real Answer Why Your Best Ideas Come While Showering | 12K |
| 17. | UVA Board of Visitors Approves Credit to In-State Undergraduate Students | 12K |
| 18. | Gov. Youngkin Appoints Four New UVA Board of Visitors Members | 11.8K |
| 19. | Memorial Service Set for Saturday at JPJ; Football Game Canceled | 11.8K |
| 20. | Very Special Lighting of the Lawn Will Unite the Community After Tragedy | 11.7K |
| | Nata. | Top stories by performance regardless |

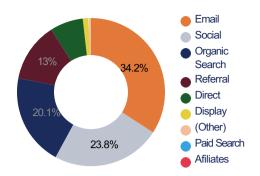
Note: Top stories by performance regardless of when the story itself was published

UVAToday Monthly Performance Summary

Nov 1, 2022 - Nov 30, 2022

Default Channel Grouping:

Data: All %s reflect a comparison of performance from the same period the year prior



Key Metrics:

Pageviews

730.4K

№ 91.0%

Avg. Time on Page

00:03:33

■ -26.7%

Bounce Rate

82.3%

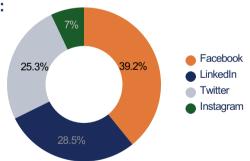
14.0%

Top 20 Performing Stories:

| | Page Title | Pageviews • |
|-----|--|-------------|
| 1. | 'Wonderful People': UVA Community Pays Tribute to Lost Student-Athletes | 107.4K |
| 2. | Suspect Arrested in Shooting Deaths of 3 UVA Football Players; 2 Others Wounded | 70.7K |
| 3. | Message from President Ryan Regarding Fatal Shooting on Grounds | 55K |
| 4. | UVA Grieves Slain Football Players; Student Charged With Murder | 30.2K |
| 5. | Saturday Memorial Service to Honor Students: Here Are Details | 15.3K |
| 6. | Laughter, Tears Fill Memorial for D'Sean Perry, Lavel Davis Jr., Devin Chandler | 14.7K |
| 7. | Moving Forward: How Should Parents Interact With Their Students Over Break? | 13.5K |
| 8. | Memorial Service Set for Saturday at JPJ; Football Game Canceled | 11.8K |
| 9. | Very Special Lighting of the Lawn Will Unite the Community After Tragedy | 11.7K |
| 10. | UVA Cancels Classes, Other Activities Following Deadly Shooting | 11.6K |
| 11. | From Pain to Finding 'A Little Bit of Joy,' UVA Football Begins Healing Process | 11.6K |
| 12. | Tuesday Classes, Activities Cancelled; Vigil Being Planned to Honor Shooting Victims | 11.5K |
| 13. | At a Familiar Gathering Place, Students Wrestle With Unfamiliar Emotions | 10.7K |
| 14. | To Be Great and Good in All We Do | 10.4K |
| 15. | Universities Show Social Media Solidarity With UVA | 10.3K |
| 16. | Photos: An Emotional Tribute to Slain University of Virginia Students | 10K |
| 17. | Photos: See How the UVA Community Is Memorializing the Loss of 3 Students | 10K |
| 18. | Award-Winning Journalist Katie Couric To Create Blue Ridge Scholarship | 8.1K |
| 19. | Volleyball Player's Journey Leads Back to Grounds | 7.4K |
| 20. | How Do SSRIs Like Prozac, Lexapro Really Work? Ask a Fruit Fly | 6.4K |

| | Default Channel Grouping | Pageviews • | %∆ | Bounce Rate | %∆ |
|----|--------------------------|-------------|----------|-------------|---------|
| 1. | Email | 249.6K | 57.6% 🛊 | 74.42% | 14.5% 🛊 |
| 2. | Social | 173.5K | 408.6% 🛊 | 89% | 25.1% 🛊 |
| 3. | Organic Search | 146.6K | 28.6% 🛊 | 84.25% | 6.0% 🛊 |
| 4. | Referral | 94.8K | 303.4% 🛊 | 79.49% | 15.5% 🛊 |
| 5. | Direct | 52.8K | 4.2% 🛊 | 87.28% | 11.5% 🛊 |
| 6. | Display | 9.1K | - | 94.76% | - |
| 7. | (Other) | 4K | 134.3% 🛊 | 88.65% | 35.8% 🛊 |

Social Network:



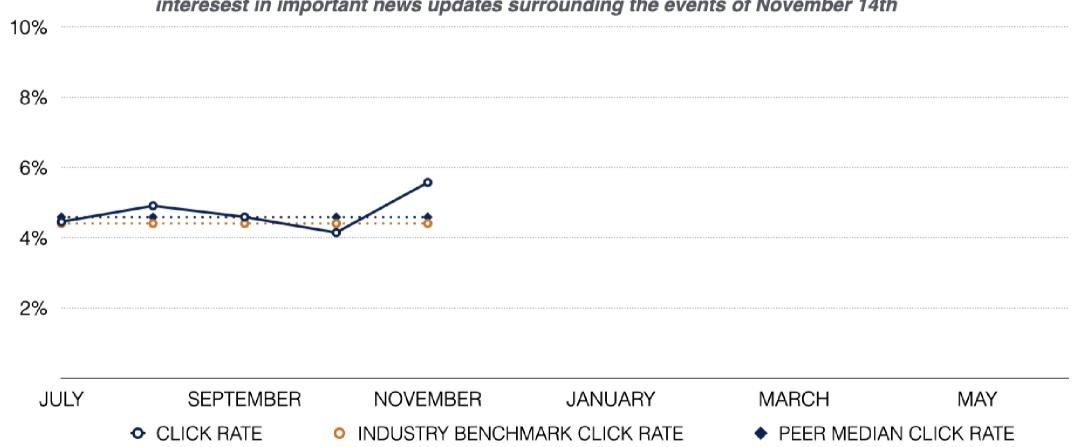
| | Social Network | Pageviews • | %∆ | Bounce Rate | %∆ |
|----|----------------|-------------|-----------------|-------------|---------|
| 1. | Facebook | 17K | 165.4% 🛊 | 84.91% | 11.0% 🛊 |
| 2. | LinkedIn | 12.4K | 909.7% 🛊 | 85.69% | 31.1% 🛊 |
| 3. | Twitter | 11K | 432.6% t | 86.52% | 11.3% 🛊 |
| 4. | Instagram | 3.1K | 1,459.2% 🛊 | 78.67% | 1.8% 🛊 |

7

Source: Google Analytics

YEAR TO DATE DAILY REPORT PERFORMANCE

The average Click Rate in November experienced a spike compared to historic performance as a result of increased interesest in important news updates surrounding the events of November 14th

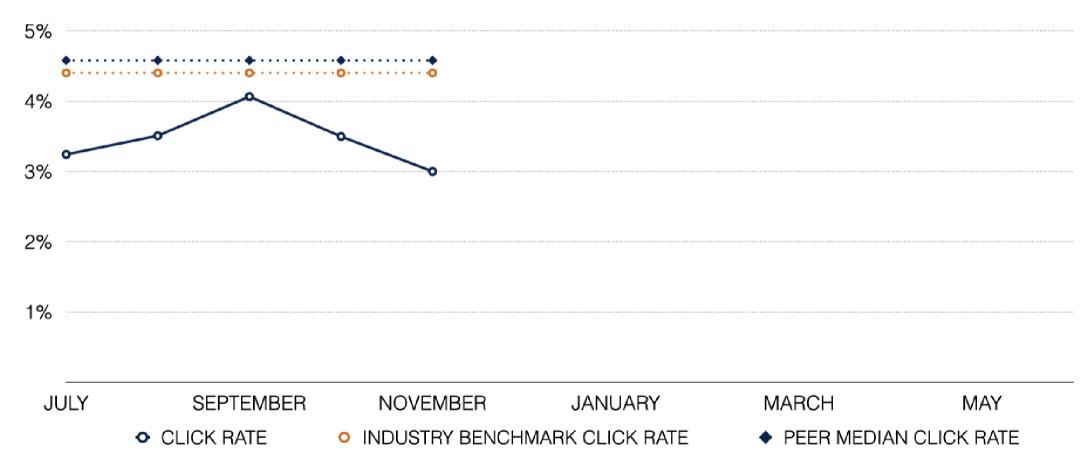


Click rate is calculated by dividing unique clicks by emails delivered Industry benchmarks from Campaign Monitor's 2022 email marketing benchmarks Peer benchmark from Simpson Scarborough peer study

Source: Marketing Cloud Date Range: 7/1/22 - 11/30/22

YEAR TO DATE UVA THIS MONTH PERFORMANCE

November's UVA This Month received a lower Click Rate compared to historic trends

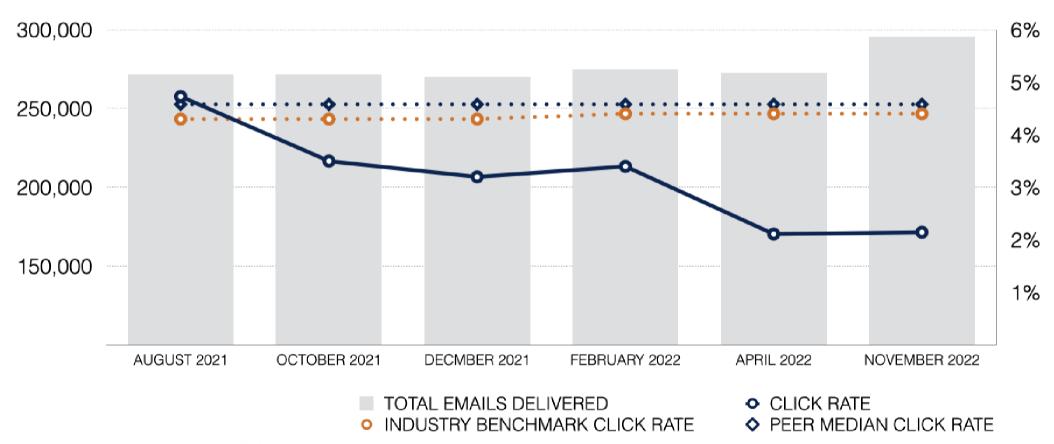


Click rate is calculated by dividing unique clicks by emails delivered Industry benchmarks from Campaign Monitor's 2022 email marketing benchmarks Peer benchmark from Simpson Scarborough peer study

Source: Marketing Cloud Date Range: 7/1/22 - 11/30/22

RESEARCH DIGEST PERFORMANCE

Click Rate for November's Research Digest remains consistent with April's Click Rate



Click rate is calculated by dividing unique clicks by emails delivered. Industry benchmarks from Campaign Monitor's 2022 email marketing benchmarks. Peer benchmark from Simpson Scarborough peer study.

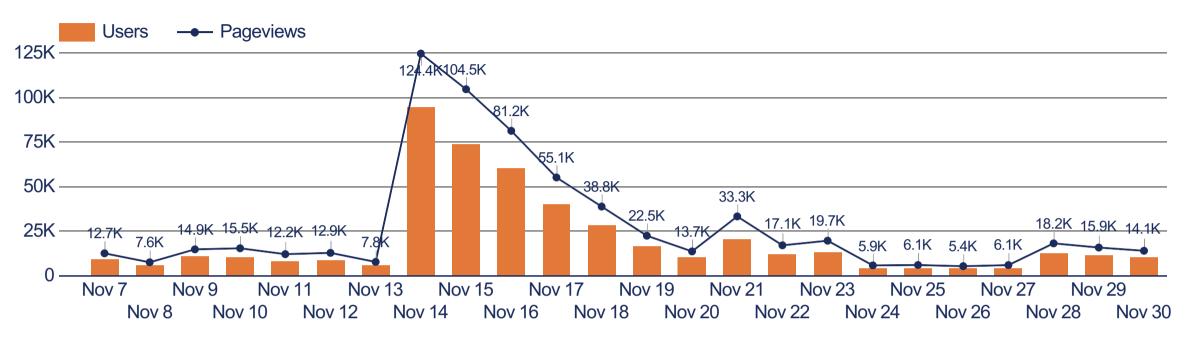
Source: Marketing Cloud Date Range: 8/1/21 - 11/30/22

Content Impacts of the November 13th Tragedy

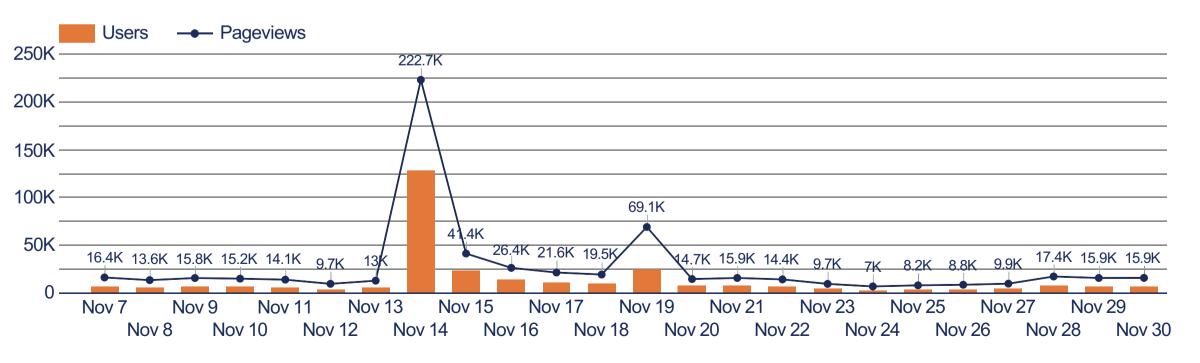


Website Pageview Trendlines - Nov. 7th - 30th

News.virginia.edu



Virginia.edu



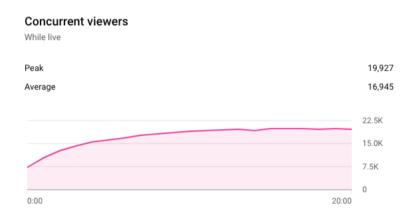
Video Metrics

Press Conference (Nov. 14th)

Vimeo & GA Total Views: 108,034

Vimeo Impressions: 94,019

Vimeo View Rate: 16%



Memorial Service (Nov. 19th)

Vimeo & GA Total Views: 48,474

Vimeo Impressions: 1,940

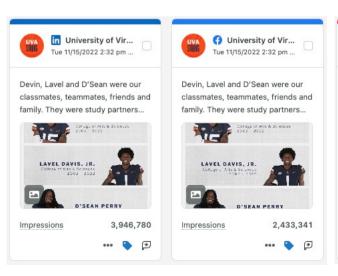
Vimeo View Rate: 37%

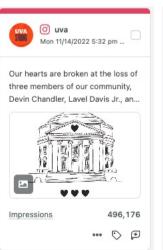
Social Media Metrics - Nov. 13th - 30th

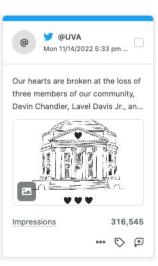
| Profile | | | | | | | | |
|--|----------------------------------|---|--|--|--|--|--|--|
| Audience 750,300 ≯2.9% | Net Audience Growth 22,129 | Published Posts 209 ≥ 53.7% | | | | | | |
| npressions 20,827,930 ≯564% | Engagements 1,784,474 ₹822.7% | Engagement Rate (per Impression) 8.6% → 39.8% | | | | | | |
| /ideo Views 5 95,755 | Post Link Clicks 317,274 7718.9% | Shares 34,408 ≯1,732.2% | | | | | | |

| Post | Impressions | Organic Impressions = | Viral Impressions ⊕ | Fan Impressions \$ | Average Reach per Post \$ | Average Organic Reach per Post \$ | Average Viral Reach per Post \$ | Engagements 🕏 | Reactions 🕏 | Comments | Shares | Click- Through Rate \$ | Video Views ⊕ |
|---|-----------------------------|--------------------------|------------------------|-----------------------|------------------------------|--------------------------------------|------------------------------------|------------------------|-----------------------|---------------------|---------------------|---------------------------|-------------------|
| 197 Posts Nov 13, 2022 – Nov 30, 2022 | 18,282,225 ≯ 641% | 18,282,225 ▶641% | 5,198,520 7683.6% | 1,407,808 7 151.9% | 89,765.69 7286.1% | 89,765.69 ~ 286.1% | 5,197,088 7672.4% | 1,815,568 ▶1,208.3% | 833,776 ▶ 1,082.4% | 34,858 ▶4,171.8% | 36,188 ▶3,232.2% | 1.9% ▶ 21.1% | 542,048 ▶88.6% |
| 134 Posts Oct 26, 2022 – Nov 12, 2022 | 2,467,232 | 2,467,232 | 663,447 | 558,833 | 23,248.33 | 23,248.33 | 672,812 | 138,770 | 70,516 | 816 | 1,086 | 1.5% | 287,449 |

Posts with the highest impressions.

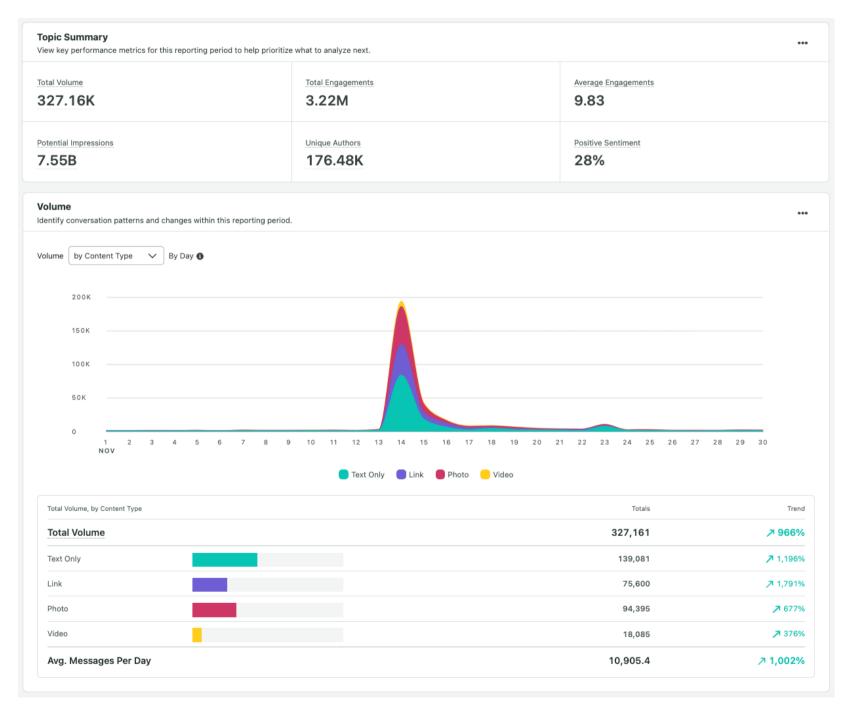






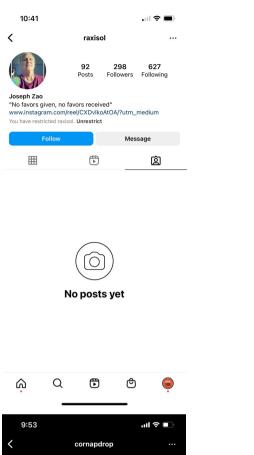
Social Media Listening Metrics - Nov. 14th - 30th

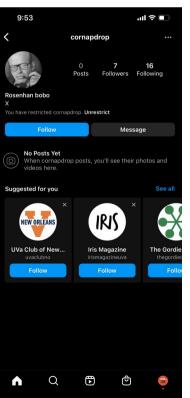
After the November 13th shooting, there was a massive spike in content surrounding the events. Sentiment for the University has since rebounded to 63% positive. A range of 1,000 to 2,000 is the average normal daily volume.



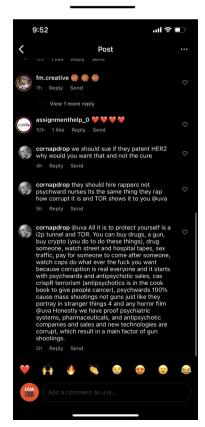
Data: All %s reflect a comparison of performance from the same period the period directly prior.

Social Media Comment Moderation Response





Comments it. (Messed up right? Why even care for psychwards or mental illness with all the real things covered by journalist and science out there, screw psychnurses right? they just want money like the rest of us! Sounds hollywood like.) Vice did a good story on it and Grimes even sang a song about it (the using heroine concept to prove antipsychotic psych corruption). Horror films constantly go over how greedy psychs, 'cooks' and hospitals can be. On top if it, anyone can go on the 'dark web' cover their trail using a i2p VPN and ruin a life for money, buy a gun etc..Silk Road is a old name used alot for drugs. It is corrupt that people who drug people and who do drugs like that will recover quicker thanks to certain firing inputs and brain functions. It is hard to expose them too due to policy handling, laws, government work, and risk of gun violence, violence and terrorism. WikiLeaks, ToR, Bush 911 relief, Free Healthcare, Health Care Reform Act, some 'cooks' and companies like Cas and CrispF utilize and abuse some of these systems and drugs for technologies as well. Those are some examples of systems impressions that enforcement is needed and is corrupt and scientifically wrong because of the fact of on going drug war 'mental illness' and that heroine addicts (we have proof, chemistry mathematical proof) they recover from illegal drugging, antipsychotics, and those types of things quicke than other citizens who never did such a hardcore drug (Hollywood Stars a great example of psych hell and heroine isn't a big problem there). Why drug reform continues in 2022, like new legal weed and shrooms and maybe MDMA Why we always find corruption in systems 6h Reply Send _refiloe_phakisa_1 @dr_koker_ has saved my marriage my husband and I was on verge of divorce after



Response

All social platform comment threads were monitored.

Screen grabs of any inappropriate comments were taken for documentation.

Accounts responsible for inappropriate comments were blocked. If they started to create new accounts, they were blocked by selecting the setting "block the account and others they create".

Brian and Bethanie were cc'd on all the commentary.

Thank You