



YEAR IN NUMBERS

2017 - 2018 HIGHLIGHTS

THE TEAM & PROJECTS



BEHIND UNIVERSITY COMMUNICATIONS
IS A DIVERSE TEAM OF COMMUNICATORS,
ARTISTS, SOCIAL MEDIA SPECIALISTS,
NEWS WRITERS AND EDITORS,
ANALYSTS, PRODUCERS AND PLANNERS.
WE ARE UNITED BY A SINGULAR MISSION:
WE SHARE STORIES THAT CAPTURE
THE ICONIC SPIRIT
OF THE UNIVERSITY OF VIRGINIA.

# THIS IS OUR STORY.

## MISSION STATEMENT

**THE MISSION** of University Communications is to elevate the reputation of the University of Virginia by promoting and strengthening its brand regionally, nationally and internationally. The department is composed of three functional areas – University News, Marketing, and Public and Community Relations – that support the University's goals and mission.

#### To accomplish this task, we:

HIGHLIGHT the academic rigor, vibrant student life, collaborative research, culture and rich history of our University

CELEBRATE AND PROMOTE the continuing relevance of our University and the values and principles it represents to the nation and the world

DEVELOP strategic communications plans that address market challenges and support the institution's key objectives and priorities

ARTICULATE the University of Virginia's enduring value through authentic and compelling original content

SHARE University of Virginia content with key audiences through earned, paid, social and owned media

## YEAR IN **NUMBERS**

PUBLIC UNIVERSITY **"BEST BANG FOR** YOUR BUCK" PRINCETON REVIEW

BEST SCHOOL U.S. NEWS & WORLD REPORT, 2018

BEST SCHOOL OF EDUCATION, CURRY SCHOOL OF EDUCATION U.S. NEWS & WORLD REPORT, 2018

SCHOOL RANKINGS

PUBLIC UNIVERSITY IN THE NATION U.S. NEWS & WORLD REPORT, 2018

BEST VALUE PUBLIC UNIVERSITY U.S. NEWS & WORLD REPORT, 2018

NATIONAL RANKINGS

BEST PUBLIC COLLEGE VALUE KIPLINGER, 2018

BEST UNDERGRADUATE BUSINESS PROGRAM, MCINTIRE SCHOOL OF COMMERCE POETS&QUANTS, 2017

EDUCATION EXPERIENCE, DARDEN SCHOOL OF BUSINESS THE ECONOMIST

MOST BEAUTIFUL CAMPUS IN AMERICA BEST COLLEGE REVIEWS

BEST PUBLIC COLLEGE MONEY MAGAZINE, 2018

HIGHEST PERCENTAGE OF MINORITY ENROLLMENT

37,205

RECORD **APPLICANTS** 

89.6%

OF STUDENTS OFFERED ADMISSION THIS FALL WERE IN THE TOP 10% OF THEIR HIGH SCHOOL CLASSES

UVA HEALTH SYSTEM

SPECIALTIES AT UNIVERSITY OF VIRGINIA CHILDREN'S HOSPITAL EARNED A TOP-50 NATIONAL RANKING

2018-2019 "BEST CHILDREN'S HOSPITALS" GUIDE FROM U.S. NEWS & WORLD REPORT

HOSPITAL IN VIRGINIA U.S. NEWS & WORLD REPORT, 2018-19

STUDENTS MAKE UP UVA'S LARGEST FIRST-YEAR CLASS

UNDERGRADUATE ADMISSION

FIRST-GENERATION STUDENTS ENROLLED

HIGHEST NUMBER OF FIRST-YEAR AFRICAN-AMERICAN STUDENTS ENROLLED YEAR IN NUMBERS (continued)

OF ALUMNI WOULD ENCOURAGE A SON OR DAUGHTER TO CONSIDER UVA AS A TOP CHOICE

> TOP "TOP OF MIND" ASSOCIATIONS OF UVA AMONG VIRGINIA RESIDENTS

- **QUALITY ACADEMICS**

VIRGINIA RESIDENTS BELIEVE A UVA EDUCATION IS "AMONG THE BEST" OR "BETTER THAN MOST"

MEDICINE

LOCATION

PERCEPTION

OF ALUMNI LIVING IN-STATE THINK RESIDENTS OF THE COMMONWEALTH SHOULD FEEL "VERY PROUD" OR "SOMEWHAT PROUD" OF UVA

**ASK MORE** 

IMPRESSIONS FROM "UNAFRAID TO ASK MORE" WASHINGTON POST ADVERTISING CAMPAIGN

**CAMPAIGN** 

219K

VIEWS OF "ASK MORE" VIDEOS

PAGE VIEWS OF "ASK MORE" STORIES

70%

INCREASE IN POUNDS OF DONATIONS TO GOODWILL THROUGH HOOS REUSE PROGRAM

DONATED TO THE COMMONWEALTH OF VIRGINIA CAMPAIGN BY UVA FACULTY AND STAFF

COMMUNITY

372

FREEDOM OF INFORMATION ACT REQUESTS PROCESSED

SOCIAL MEDIA

> SOCIAL MEDIA IMPRESSIONS

572K

PAGE VIEWS OF ILLIMITABLE STORIES PUBLISHED THIS YEAR

UVA TODAY

UVA TODAY STORIES PUBLISHED NEARLY

PAGE VIEWS OF UVA TODAY STORIES PUBLISHED THIS YEAR

201753 ENING OF MUSIC AND LA HCH CI n 2016, for example, medical researchers in the of accepted science when they determined that the ba by vessels previously thought not to exist. DIRECT INDIRECT INDUC who do business with the ASKING MORE OF RESEARCH Protecting coastal environments for the long-term requires host of approaches. UVA researchers are working on several: living barriers, revitalized seagrass meadows, and a better balance between predator and prey. Research Professor Peter Berg has designed new devices that gather more accurate data. "Now we can get deeper insights into how these ecosystems function, which helps us better protect them," says Berg.

## **ASK MORE**

THE UNIVERSITY OF VIRGINIA was founded with a bold mission: to educate leaders, advance knowledge and cultivate an informed citizenry. In 2017-18 we launched a campaign, "What is Possible When We Ask More," which focused on the University's impact within the commonwealth, nation and world. Featured stories – involving cross-disciplinary work in astronomy, architecture, engineering, medicine, mathematics and environmental science – highlight how UVA:

- » **ENGAGES** complex challenges facing society
- » **ADVANCES** knowledge and educates leaders
- » SERVES the public good and IMPROVES lives in Virginia and beyond

In fall 2017 and spring 2018, we created the video, editorial and design work that brought these exceptional stories to life. We supported each across owned, paid and social media platforms, engaging UVA-affiliated audiences around the world and reaching key markets across Virginia and Washington D.C. Impressions exceeded 32 million and engagement with the video content exceeded industry standards by as much as 10-to-1.



- 219,031 Views of Video Stories
- 89,446 Page Views on *Illimitable* Content
- 60K Click-Throughs from Washington Post Readers











# BICENTENNIAL COMMEMORATION

ON OCTOBER 6, 1817, three U.S. presidents –
Thomas Jefferson, James Monroe and James
Madison – oversaw the laying of the cornerstone of
the University of Virginia. Two hundred years later, we
celebrated the origins of this iconic institution and
welcomed its third century.

University Communications played a supporting role in UVA's Bicentennial Commemoration, partnering with the Office of Major Events, the Office of the President, UVA Arts and University Advancement.

Leading up to the event, we launched a comprehensive communications and social media campaign. With the hashtag #UVA200, we promoted the celebration and generated a sense of shared excitement for those on Grounds and alumni worldwide. We livestreamed the event so the UVA community across the globe could tune in. Finally, we debuted an original video that helped set the stage for the forward direction of the University.







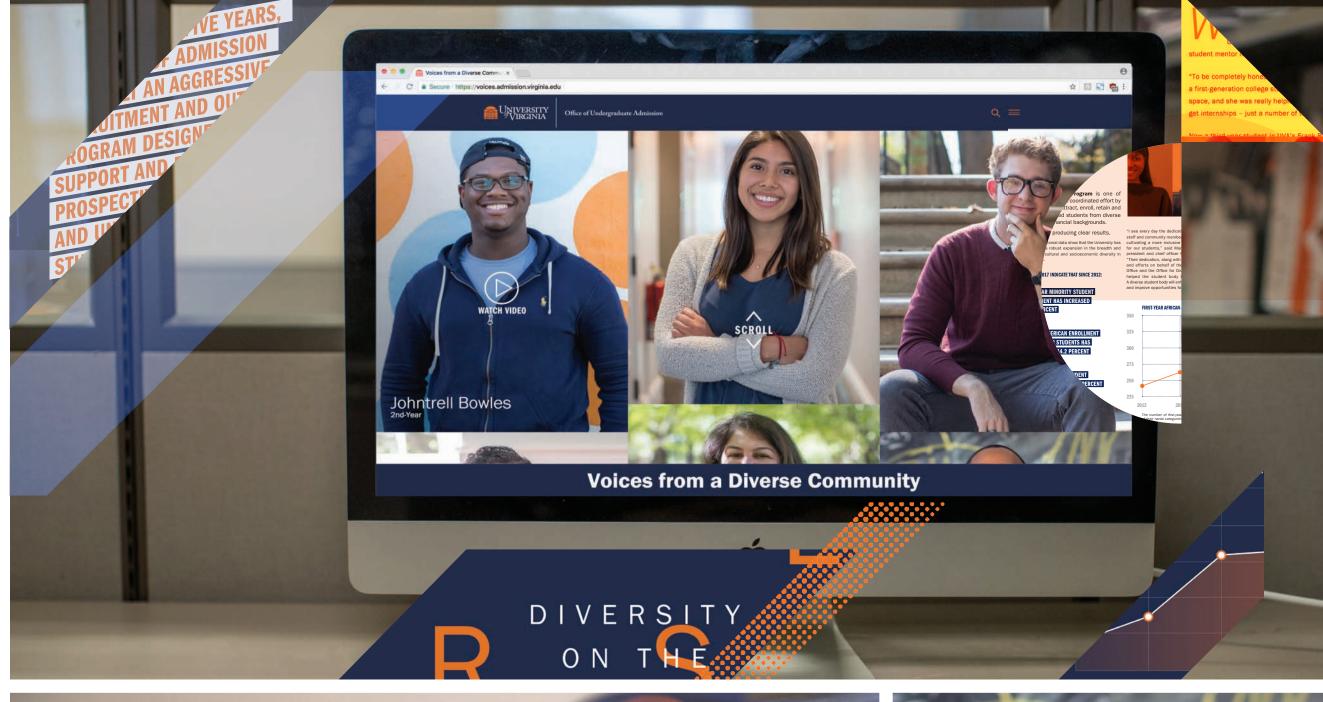


## VOICES FROM A DIVERSE COMMUNITY

**DIVERSITY IS MORE THAN AN IDEAL** – it is a source of strength and vibrancy.

Through a collaboration with the Office of Admission, we launched "Voices from a Diverse Community," a multimedia project that chronicled the many faces, voices and perspectives that make up UVA. Through video interviews, we captured the voices of students, alumni, faculty and staff as they addressed inclusivity, diversity, empathy and community at UVA. We then published an *Illimitable* story, entitled "Diversity on the Rise." Blending data and storytelling, we lent perspective to the University's student experience while also charting the marked progress in recruiting, enrolling and retaining historically underrepresented, first-generation and low-income students.

- 424 First-Generation Students
- 352 First-Year African-American Students, the Highest Ever
- 34 Percent Minority Enrollment, the Highest Ever









## **UVA TODAY**

**UVA TODAY** serves as the University of Virginia's news service. Its purpose is singular and straightforward: to tell compelling stories that elevate UVA's reputation and extend its reach.

In the last year, UVA Today published close to 900 stories and garnered nearly 3.5 million page views. A story announcing the Concert for Charlottesville - delivered via social media and a special edition newsletter - drew nearly 90,000 views alone. This year, UVA Today chronicled seminal University moments: the selection of Jim Ryan as our ninth president, stories and images from the Bicentennial Celebration, the Concert and the excitement of Final Exercises. Further, UVA Today featured the scholarly work of UVA's faculty and students: in any case, a story on childhood development research earned tens of thousands of page views, promoting a national media cycle focused on the findings.

Through a comprehensive subscription campaign, the Daily Report newsletter grew subscriptions from 14,000 to almost 50,000 in just over four years, spanning students, faculty, alumni, parents and peers. When we noticed changes in how readers were consuming content, we implemented accelerated mobile pages, Facebook instant articles and push notifications that continue to drive traffic to UVA Today.



#### OF NOTE

- Published 880 Stories
- Accelerated Mobile Page Format
- Implemented Google Push Notifications
- Created Facebook Instant Articles
- Increased Median Page Views by 25 Percent
- Grew to 50K Daily Report Subscribers



### **Trending** THIS WEEK

Ellen DeGeneres Had Al Surprise for UVA's 'Two

> sig Prem ıdden Figur √A Alumna Mo

was a fantastic ye

amnus Recalls Five Ye of Speechwriting in Obar White House

NEARLY

**PAGE VIEWS** 

**BUSINESS & POLITIC** 

LEARN MORE:

EXPERTS DON'T EXPECT



# OUR HOME >>> CHARLOTTESVILLE

#### THE EVENTS OF AUGUST 11th AND 12th, 2017

had a seismic impact on the greater Charlottesville community. As white supremacists and neo-Nazis descended, our community became the scene of violence broadcast around the world.

In the days, weeks and months that followed, the
University partnered with the community, first
responders and music management company Red
Light to begin the process of healing, celebrating and
supporting our hometown. In September, these efforts
culminated in the "Concert for Charlottesville," an
evening of music and unity that brought performers
from across the globe – including Dave Matthews
Band, Pharrell Williams, Justin Timberlake, Chris
Stapleton, Ariana Grande, The Roots, Chris Martin and
Stevie Wonder, among others – together with 50,000
community members to affirm a united, vibrant and
resilient Charlottesville.

The Concert for Charlottesville raised significant funds to support the victims of August's events, first responders and organizations devoted to the promotion of healing, unity and justice.

Leveraging film, design and storytelling, we created our "Explore Charlottesville" video, digital and print advertising. Using footage from more than 20 shoots, we captured our community's rich spirit in a way that was genuine and unscripted. To amplify this message, we aired a 60-second version of the video regionally during the Super Bowl and Olympics.



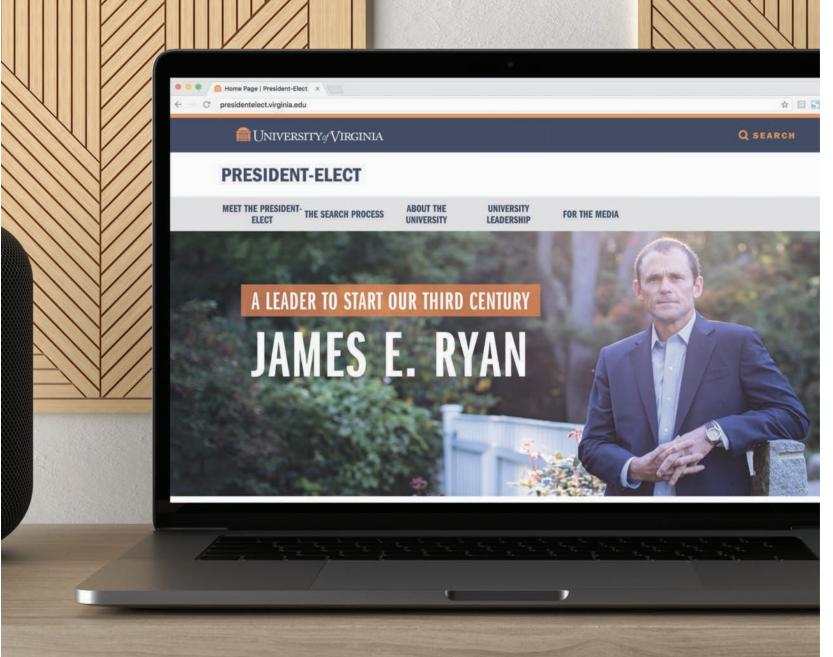
## ANNOUNCEMENT OF JAMES E. RYAN

**ON SEPTEMBER 15, 2017,** the University of Virginia Board of Visitors unanimously elected James E. Ryan as the University's ninth president.

To introduce the University community to its new president, University Communications developed an integrated communications and media plan. We transitioned the presidential search site into a president-elect site; produced a signature video that allowed the community to hear directly from its incoming leader; deployed an effective social media strategy; facilitated public relations and community invitations around the public announcement; managed outreach to the media and reported all through *UVA Today*.

#### OF NOTE

- President-Elect Microsite
- UVA Today Coverage
- 98,446 Views of Video Interview with Jim Ryan







"UVA is a public institution in its truest sense, educating citizen leaders in service to our democracy, and improving the lives of people everywhere."

JIM RYAN

ON ACCEPTING THE PRESIDENCY

SEPTEMBER 2017



## COMMUNITY RELATIONS & ENGAGEMENT

WHAT BEGAN with Jefferson's iconic Rotunda and Academical Village has grown into the 1,149-acre Grounds we know today. As the University enters its third century, we continue to grow and evolve.

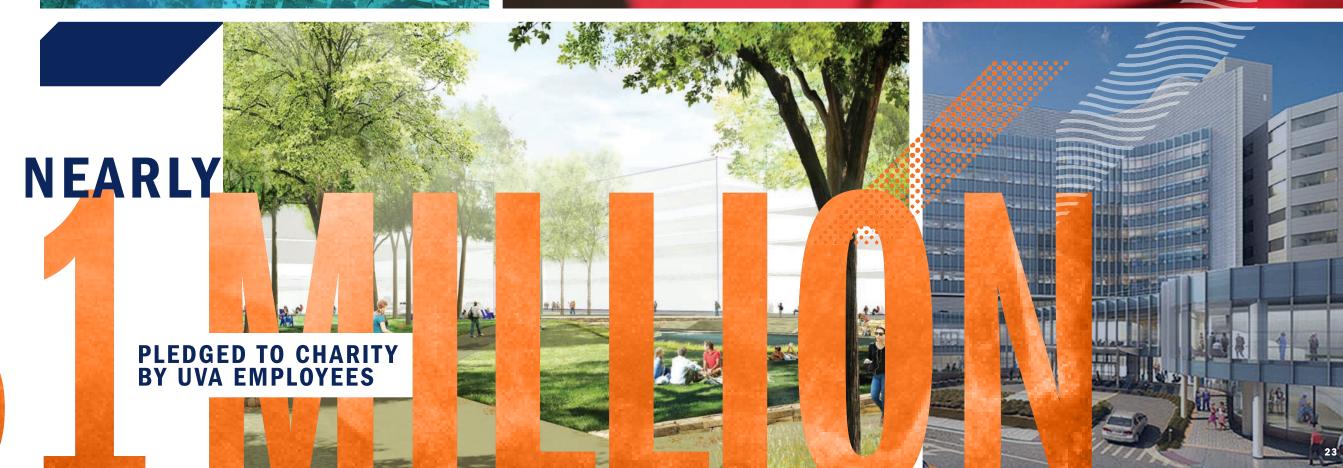
With major capital projects on the horizon – Brandon Avenue, the Ivy-Emmet Corridor, Ivy Mountain Musculoskeletal Center and Athletics Precinct – University Communications plays a vital role as the liaison between the University and its neighboring communities. Working with the University Architect and Operations staff, we present the capital projects to community members and neighborhood groups, providing opportunities for feedback and involvement.

Since 1997, the University of Virginia has raised more than \$16 million for the Commonwealth of Virginia Campaign, an annual giving opportunity that allows state employees to donate to nearly 1,000 charities throughout the commonwealth. In fact, UVA has led participation in the CVC for more than 20 years. Beginning with our annual October kickoff, University Communications helped promote awareness of the campaign throughout the University and streamlined giving by enabling employees to elect payroll deduction, the way in which the majority of donors choose to give. Last year alone, members of the University community made a cumulative donation of nearly \$1 million.









# **BRAND EXPRESSION**

IN THE LAST YEAR, University Communications created and distributed a number of new brand tools and resources to better support communications teams. These included a stationery print guide for University staff, new approaches for temporary banners, new presentation templates and a secondary color palette that added variation and depth to creative design. Through tutorials, we provided guidance for using the presentation templates, glossary and tutorial sections and video resources on brand.virginia.edu.

New programs this year also included a branded art program for University Transit buses, and a fresh Charlottesville Albermarle Airport installation, designed in tandem with our "Ask More" campaign.





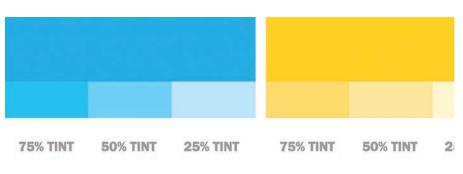






#### OF NOTE

- Charlottesville Albermarle Airport Installation
- University Buses
- Bicentennial Pageantry
- University Transit Signage System



Cyan

**PMS 115** 





## **BRAND ADOPTION & DEVELOPMENT**

**THE UNIVERSITY** has seen a significant increase in the scale of brand adoption throughout UVA, unifying all schools and units. Across the University, schools and units interpret and apply UVA's brand system to their work. Through creative and cohesive expression, they create print and digital materials that promote their campaigns and initiatives including collateral, merchandise, advertising and reports - while seamlessly contributing to the University brand as a whole. Today, UVA's schools, Health System, Athletics and Advancement are part of a single dynamic and cohesive University brand. Our unprecedented success in this area earned University Communications the American Marketing Association's "Marketing Team of the Year Award for Higher Education, 2017." Together, we have done more than build a brand platform - we have created a dynamic ecosystem of work that reflects UVA's true diversity, shared energy and bold mission.







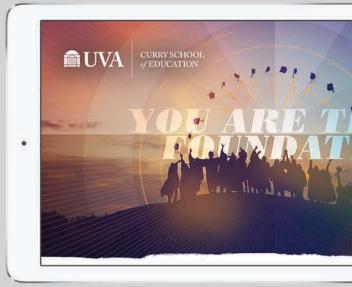






₩EVER EQUALTO.











## ILLIMITABLE

**THOMAS JEFFERSON** envisioned UVA as an institution "based on the illimitable freedom of the human mind." In each academic year, we are inspired by stories from across the University community that embody this bold idea. Across the University's 11 schools, extraordinary stories emerge from all disciplines – ranging from the humanities to hard sciences, medicine to public policy.

The best of these form the stories of *Illimitable*, a signature compilation of premium content from across the University community. As an editorial complement to UVA Today, Illimitable tells compelling stories that highlight a variety of voices, perspectives and initiatives: students collaborating with NASA, archaeologists excavating the past to forge the future, and strategic investments transforming the University. Designed to build awareness of key endeavors and enhance the University's reputation, Illimitable is emailed to more than 230,000 recipients, eight to 10 times per year. These include alumni, faculty, staff, parents, friends, policymakers and peer institutions across the nation. *Illimitable* is also a great resource for faculty and staff recruiting. In 2017-18, we released two print volumes and distributed them to leaders, prospective faculty, supporters, peer institutions and corporate partners.



- More Than 230K Recipients
- 572,756 Page Views of *Illimitable* Stories



# BRAND SITE RELAUNCH

UNIVERSITY COMMUNICATIONS maintains and stewards the University's brand guidelines, creating tools and resources for use by the UVA community across Grounds and beyond. Starting from scratch in 2017, we designed a brand management site that could support the communications community on Grounds. With our users in mind, we incorporated scalability, sub-pages, global search capabilities and an image database. We also provided guidance that would help users accurately apply the brand – both visually and verbally. This year, brand.virginia.edu relaunched as a best-in-class, navigable digital asset management system that could effectively share tools and brand resources throughout the University community.

Brand.virginia.edu offers a comprehensive range of materials, including video tutorials, photos, art, logos, fonts and presentation assets. The site currently has more than 2,000 registered users representing all schools and units of the University.

- 2K Registered Users Across All Schools and Units
- Nearly 10K Assets and Photos Downloaded
- More Than 50 Percent Increase in New Users
- More Than 70 Percent of Users Ranked Resources as "Very Useful" or "Essential" to Their Work



## TRADEMARK & LICENSED MARK MANAGEMENT

THIS YEAR MARKED significant progress in managing the University's branded intellectual property through its licensing program. On the heels of a collaborative procurement process to select a new licensing management firm, University Communications participated in a first-ever working group made up of Athletics' Office of Trademark and Licensing, the University Bookstore and General Counsel's Office. This group meets monthly to pursue several strategic opportunities, including development of tailored brand guidelines for licensees, strengthening protection on new licensed marks, policy of use guidelines, and an ad hoc council on appropriate use and intellectual property protection.

#### OF NOTE

- Selection of Fermata Partners as the **New Collegiate License Management Firm**
- Creation of New Brand Guidelines for Licensees
- "Vintage Mark" Collection

## LICENSING

The Office of Trademark and Licensing was established to protect and promote the marks, names and logos of the University of Virginia.

The University's licensing program started in 1981. Our licensing partnership with the Fermata Partners preserves and promotes the University's long-standing reputation of academic and athletic excellence.

The trademark licensing program is managed by the University's Athletics Department, in close UVA Bookstore and the General Counsel's office.

The University of Virginia Licensing Office and Fermata Partners work in partnership with individuals, companies and organizations to secure the proper UVA licensing agreement. The University of Virginia Licensing Office administers limited use agreements for the use of UVA indicia for specific purposes only. All other agreements are administered by Fermata Partners.







BRAND OVERVIEW // Marks

#### TRADITIONAL WORDMARKS

In addition to being used in athleticsspecific executions and when representing Virginia athletics, these wordmarks are also commonly used in pageantry. promotional materials and general apparel merchandise to represent pride and unity as a university and as a wider community.

The Arched Virginia wordmark is suitable for promotional items like t-shirts, hats, branded tablecloths, flags, etc.

Orange, See page 35 for color formula

Learn more at brand.virginia.edu,





VIRGINIA

VIRGINIA







UVA LICENSING BRAND BOOK Version 1.0





## SOCIAL MEDIA

**UNIVERSITY COMMUNICATIONS** oversees the University's institutional social media accounts. Through Facebook, Twitter, Instagram and YouTube, we maintain a thriving social media presence that engages the UVA community.

This year was a particularly active time for UVA social media. In August 2017, we responded to unprecedented demonstrations of hate on our Grounds and in our community - and weathered the ensuing international news coverage. In September, we announced a new president. Days later, we hosted music legends in a concert that promoted unity and healing in the wake of August's tragic events. In October, we celebrated the Bicentennial Commemoration and welcomed our third century.

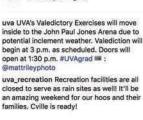
University Communications supported each event with thoughtful and comprehensive management of social media activity. When changes in the Facebook algorithm posed new challenges, we adapted. Driving more engagement year-over-year, we increased our use of innovative approaches, sharing University news and content through Instagram stories and Facebook Live. Since its launch, Instagram Stories have become a new traffic source for UVA Today - on par with UVA's Twitter account. And through a renewed focus on strategic content and post language, we routinely outperform peer institutions, garnering one of the industry's highest engagement-to-follower ratios.









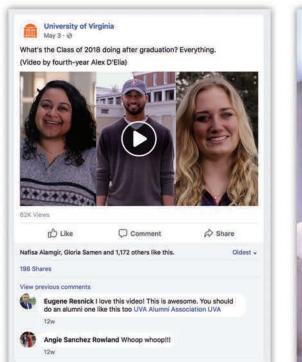
















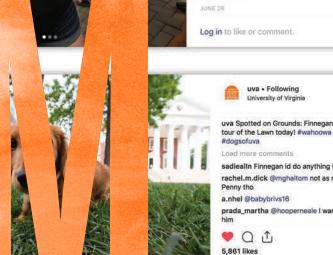


- Reached 1.5M Users
- Garnered 500K Total Facebook **Live Views**
- Yielded 200K Views on "By the Numbers" Video
- Produced 24 Facebook Live Videos
- Generated 22 Percent More **UVA Today Traffic**



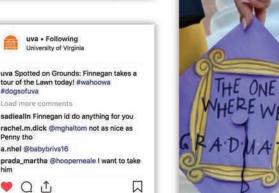






3,080 likes Log in to like or comment.

uva • Following University of Virginia





University of Virginia uva Students in @aschool\_uva created their own interpretation of the pavilions on Grounds for UVA's Bicentennial. #UVA200 : @coco\_spagna

uva . Follow

addison\_mooradian @cameron.schafer so so so cool

garlandmooney @lcdc

kglarose @graddad

michelle.runs.happy @jmgrue aclinte @paymayyy

0

4,055 likes

OCTOBER 12, 2017

Log in to like or comment.





In the President's Own Words: Listen to the Aftermath of the King Assas

34







DAVID W. MARTEL

**VICE PRESIDENT FOR COMMUNICATIONS AND CHIEF MARKETING OFFICER** 



McGREGOR McCANCE

**ASSOCIATE VICE PRESIDENT FOR COMMUNICATIONS AND EXECUTIVE** EDITOR, UVA TODAY



CAROL KEESE

**ASSOCIATE VICE PRESIDENT, MARKETING** 



Administrative Associate

**ROB SEAL** 

Director of Media Management and Managing Editor, UVA Today

**DAN ADDISON** 

Photographer

**ALEXANDRA ANGELICH** 

Assistant Art Director

**KELLY KAUFFMAN** 

Social Media Associate

**KAREN KERR UVA Today Associate** 

**JANE KELLY** University News Associate

**MATT KELLY** 

University News Associate

**FARISS SAMARRAI** 

University News Associate

**ANDALYN COURTNEY** 

Assistant Director, University News

and Chief Copy Editor, UVA Today

**CAROLINE NEWMAN** 

**DAN HEUCHERT** 

Senior Writer and Assistant Editor of Illimitable

ANNE BROMLEY

University News Associate

Creative Director

**ERIK DUDA** 

Video Production Manager

**MITCHELL POWERS** 

Senior Video Producer

**VINNY VARSALONA** 

Video Producer

**RUSS BAHORSKY** 

**Content Editor** 

**NATE HILLABUSH** 

Art Director

**JONELLE KINBACK** 

Senior Web Developer

**ALENA THOMSON** 

**Production Manager** 

**KORRIN MONTGOMERY** 

**MICHAEL BARRY** 

**CHRISTINE PAJEWSKI** 

**Account Executive** 

**Account Executive** 

**Assistant Art Director** 

**MEREDITH M. PURCELL** 

Art Director

**SHANNON RERES** 

**Marketing Writer** 

**JORGE RODRIGUEZ** 

Web Developer

**SANJAY SUCHAK** 

Photographer

**TOBIAS WILBUR** 

Assistant Art Director

**ANTHONY** DE BRUYN

**UNIVERSITY SPOKESPERSON** 

····· LIS CHRISTIAN ······

Administrative Associate

**WESLEY HESTER** 

**Deputy Spokesperson** 

**CAROLYN DILLARD** 

Community Relations Associate

**NICK MATHEWS** 

FOIA Officer



MEG CAMPBELL **CHIEF OF STAFF** 

····· AMANDA SPICER Administrative Associate

**SHEELA LINSTRUM** 

Senior Business Associate

## **PROJECTS**

Add Ask More button to Illimitable stories Add UVA logo to :15 Videos - 5 Spots Additional Lower Third Admission Videos: Voices from a Diverse Community Admitted Student Brochure and Envelope Admitted Student Website - UVA22 Affordability One-Pager Alternative Athletics V-Sabre Banner Lavout Animated Artificial Pancreas banner ads Animated Driverless Future hanner ads APOGFF:15 re-cut APOGEE Ranner Ads Approach to Collages (pt 2) **April Brand Guidelines Email** April Community Relations Email April Illimitable Fmail Archive Presidential Announcement Materials Artificial Pancreas Ranner Ads Ask More PSA :15 re-cut Ask More: APOGEE Illimitable Story Ask More: Artificial Pancreas Illimitable Story

Ask More: Coastal Resilience Illimitable Story Ask More: Coastal Resilience Video

Ask More: Driverless Future

Athletics One-Pager

Illimitable Story Ask More: Richmond Airport Cinemagraph Videos Ask More Videos for Social Media - Coastal Athletics Brand Work

Banner System for University Avenue Basketball PSA Best Digs on Grounds: Illimitable Digital CMS Story Bicentennial Aggregation House Ad **Bicentennial Aggregation Page** Bicentennial Timeline Poster Binder cover/spine for President Ryan Blue Ridge Scholars 2018 Admit Mailer Book Festival House Ad Bookstore T-Shirt Trial - Production **BOV Mark Business Card** Brand Art Toolkit Updates Brand Book Mailing

Brand Expression Examples Books for October Brand Summit Brand Expression Examples Section for brand.virginia.edu Launch **Brand Forum Bag** Brand Forum Deck Brand Guidelines - New **Presentation Templates** Brand Guidelines Email - Site Turnover Brand Guidelines Email- New Site Launch **Brand Guidelines Summer Survey** Brand Guidelines Video Tutorial -Presentation Template Assets Brand Guidelines Video Tutorial - Three Launch Videos Brand Highlights Reel 2017 Brand In Action Page Maintenance Brand T-Shirt Rubber Banding/Fulfillment

Brand T-Shirt: Jefferson Design Brand T-Shirt: Wa200Wa Design Capital Campaign Templates Charlottesville Airport Replacement Panels Charlottesville Airport Wall Wraps Execution Charlottesville Video House Ad Exact Reprint UC #10 Envelope Coastal Football Spread Print Ad **Expanded Social Media Guidelines** Coastal Resilience Banner Ads Explore Charlottesville Video to Virginia.edu Collage Approach for Brand Guidelines Commemorative Concert Poster Commission on Slavery Video Community Bridges 5K Logo Concepts

Community Picnic Email Invitations Community Relations August E-Newsletter Community Relations Baseball Game Fmail Invite Community Relations December E-Newsletter Community Relations November E-Newsletter Community Relations October E-Newsletter Community Relations September E-Newsletter Concept Job: Ask More print executions Concert for Charlottesville Marketing Materials

2017 Consumer Information Page State-Mandated Updates **Content Consolidation** CVC Collection Envelope

CVC Website Updates

Ε. Elevator Wall Panel Refresh Email Invitation to Join Brand Guidelines Email Invitation: Neighborhood Group Meeting Email Outreach for Interim Solution-UVA Calendar Emoji Re-Release Email **Environmental Resilience** Institute Lock-Ups **Exact Re-Print SIF Report** 

Daily Progress Banner Ads

Program: Lock-Up

Darden Pageantry System

2017 Day of Caring Shirt

Digital Story

Illimitable Digital Story

Diabetes/Type Zero :15 re-cut

Driverless Future :15 re-cut

**Driverless Future Banner Ads** 

Darden & McIntire Joint Degree

De-carbonization of auto industry CMS

Diversity on the Rise: Illimitable HTML

Drone Footage for Brand Guidelines

Faculty Spotlight: Butch Brodie Video Faculty Spotlight: Paul Freedman Faculty Spotlight: Shawn Russell February Brand Guidelines Email February Community Relations Email February Richmond Free Press Ad Apogee Filming Request Form on UC Website Final Exercises 2018 DP Homepage Takeover Final Exercises Ad for Cville Weekly Final Exercises House Ad Final Exercises Memories and Moments First Jobs Feature - CMS Illimitable Digital Story

Ad Resize Football Program Ads - Color Adjustments Football Program Print Ad 10/21 Game: **Ben Williams** 

Florida Gala Magazine - Bicentennial

Football Program Print Ad 10/7 Game: Virginia Magazine Bicentennial Ad Resize Football Program Print Ad 11/24 "For the Greater Good" Brochure -Update & Print Future of Computing *Illimitable* Digital Story

Giving to Hoos Day House Ad **Graduation Pursuits Video** 'Great Organizations by Design' Keynote Presentation

н Health System Identity Memo House Ad - Day of Reflective Conversation Housing & Residence Life Fleet Mark Human Resources Brand Support

Illimitable (Print) - Volume 6 Illimitable (Print) - Volume 7 Illimitable Digital August Edition Illimitable Digital December Edition Illimitable Digital February Edition -Four Stories - A List Illimitable Digital February Edition -Six Stories - B List Illimitable Digital February Edition for Legislators - Four Stories *Illimitable* Digital January Edition Illimitable Digital March Edition -Four Stories - A List Illimitable Digital March Edition Six Stories - B List Illimitable Digital November Edition Illimitable Digital October Edition Illimitable Digital September Edition Illimitable Volume 5 Envelope **Inauguration Bridge Banners** Inauguration Collateral Concept Job Inauguration Digital Backdrop Inauguration Eventbrite Hero Image Inauguration Facebook Art

Inauguration Football Print Ad

Inauguration House Ad

Inauguration Invitation

**Inauguration OCH Banners** 

**Inauguration Presentation Template** 

**Inauguration Processional Banner** 

Nau Center Research Illimitable CMS story New Brand Guidelines Hero Image New Brand Site Hero Image New Design Wall Panels New One-Page Template

Inauguration Program Cover Inauguration Pull-Up Banners Inauguration Security Badge **Inauguration Website** Installation Ceremony Digital Save the Date Institute of Global Infectious Disease Institute Lock-Ups Institutional Art Signage - Buses Institutional-Themed UVAToday Bus Art Interim Solution-UVA Calendar ITS Fleet Mark ITS Graphic ID

J-Term: The Human Form January Brand Guidelines Email L/O January Community Relations Email Jefferson Folder #2 Jim Rvan OOP Site Jim Ryan: Illimitable CMS Digital Story June Community Relations Newsletter

L/O Brand Highlights Reel in **Brand Guidelines** Licensee Brand Book Lock-Up Approach for School-Based Centers Long Term Financial Planning One Pager

March Brand Guidelines Email March Community Relations Email March Richmond Free Press Coastal Resilience March Richmond Free Press Second Ad Driverless May Community Relations Email May Illimitable Email May Richmond Free Press Graduation Ad Message on WebDAM Landing Page Move-In Documenting the Journey (2 - 3

Student Profiles)

Free Press Free Press Recruitment Overview Redstar Concert Poster Fulfillment Refreshed "About Us" Page Remembrance Garden Signage

Pursuit 3.0 (Ask More): Visual

Concept Design

New Pathways for Brand Guidelines November Brand Guidelines Email November Brand Guidelines Video Tutorial

0 **ODOS Vehicle Decal** 1515 Building Video Ours To Shape Digital Backdrop Ours To Shape Football Print Ad Ours To Shape Information Cards Ours To Shape Facebook Art Ours To Shape House Ad Ours To Shape Initiative Design Concept Ours To Shape Presentation Template Ours To Shape Pull-Up Banners Ours To Shape Website Ours To Shape Website Assets

Pancakes for Parkinson's Video Parent Mailer Peabody Monitor Refresh 2 Pennant Lapel Pins Perception Study Notification Email Permanent Solution-UVA Calendar Places to Stay Page Redesign and Migration Prepare and deliver one-pager files (InDesign) President-Elect Site Maintenance President Sullivan Farewell Video President Sullivan Retrospective Brochure & Fnvelone President's Holiday Email Greeting Presidential Sullivan Transition Site Presidential Transition Pre-Flight

Pursuit 3.0 Driverless Cars Video Rare Book School Video Re-Print Perception Study Re-size Ben Williams Ad for Richmond Re-Size Bicentennial Ad for Richmond Research Enterprise One-Pager

Resize - Artificial Pancreas house ad Resize - Driverless Future house ad Resize and Recolor Unafraid Print Ad Revised Bicentennial Banners for OCH RGB Color Adjustment - Web Photo Treatments & House Ads **RGB Color Updates - Brand Guidelines** RGB Color Updates - Web CSS & Iconography Richmond Free Press Ads: Color Adjustments

ROTC Video Rotunda Pins Revise/Reprint

Save the Date on President-Elect House Ad Secondary Color Palette Server Clean Up & Transfer SIF Report 2018 SIF: Illimitable Digital Story Social Media "Explainer" Videos Spring Virginia Magazine Spread Start Here Re-Edits (8 Videos) Strategic Investment Fund One-Pager Student-Athlete Development Vision Brochure Study Abroad: Valencia Summer Virginia Magazine Spread Super Bowl Ads

Temporary Bridge Banners The Final Walk - Alumni Video TomTom Festival House Ad Treated Images for Brand Guidelines Trick-or-Treating 2017 Holiday Video 2017-18 UC Annual Report

UC Website Hero Animation Refresh **UC Website Maintenance** University Communications - 2018 Business Card Order Update #10 CVC Donation Envelope **Update Banners and Pageantry Section** Update Bicentennial House Ad Update ERI Lock-Up Update Hoos ReUse Materials Update Lighting of the Lawn House Ad Updated Accessibility Link Updated Online Financial Report

**Updated Presentation Slides Page** Updates to the AMA Presentation Deck UTS Bus Stop Sign Execution UVA Basketball Court Colors UVA Football Moment of Dominance Videos UVA in Numbers Video UVA in Numbers Illimitable Story UVA Video End Tag UVAPrint Lock-Up

Vehicle Fleet Marks Vendor Summit Vendor Invitation Virginia Business Magazine February Print Ad Virginia Business Magazine - April Print Ad Virginia Business Magazine - March Print Ad Virginia Magazine OTS Fall 2018 Back Cover Virginia Magazine Ask More Coastal Fall Spread Virginia Magazine: Spring 2018 Back Cover Virginia Silverbacks Video Virginia.edu Calendar

Communication Strategy Virginia.edu Global Search Virginia.edu Homepage Redesign Virginia.edu Visitor Survey Voices from a Diverse Community Website

Washington Post Half-Page Ads Spring 2018 Washington Post Magazine Ad Resizes Web Development - Bugs Web Development - Enhancements Web Related Work Winter Virginia Magazine Spread Wonders of UVA HTML Illimitable

Digital Story WP Value Prop Campaign: Best Value -Banner ad WP Value Prop Campaign: Economic

Impact - Banner Ads WP Value Prop Campaign: Innovation -Banner Ad

WPL Ad Copy

X-Tasee Dance Team Profile

Year-in-Review 2017-2018

41 40