UVAToday Monthly Communications Summary

UNIVERSITY COMMUNICATIONS

April 2024



Report Highlights

UVAToday FYTD Performance

6.6M cumulative pageviews FYTD, exceeding April pageviews for FY18 through FY23.

Monthly Top Stories

- 1. UVA Expands Financial Aid Program (31,734 views)*
- 2. Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents in 4 Years (24,783 views)
- 3. A Total Eclipse of the Sun (20,510 views)
- 4. \$100M Gift to Benefit First Generation Students (17,036 views)*
- 5. Schools Soar in U.S. News Rankings (16,866 views)

*These stories were linked from Great & Good ads currently in market.

Monthly Email Performance

The April 2nd DR had the highest CTR for the month (4.26%). Top stories for April 2nd were Ryan Zimmerman to Kick Off Final Exercises (3,159 unique clicks and 44.4% of total clicks) and Days on the Lawn (964 unique clicks and 13.7% of total clicks). During April, the DR recorded an average CTR of 3.18% for the 127K average email sends each day.

Additional Notes/Highlights

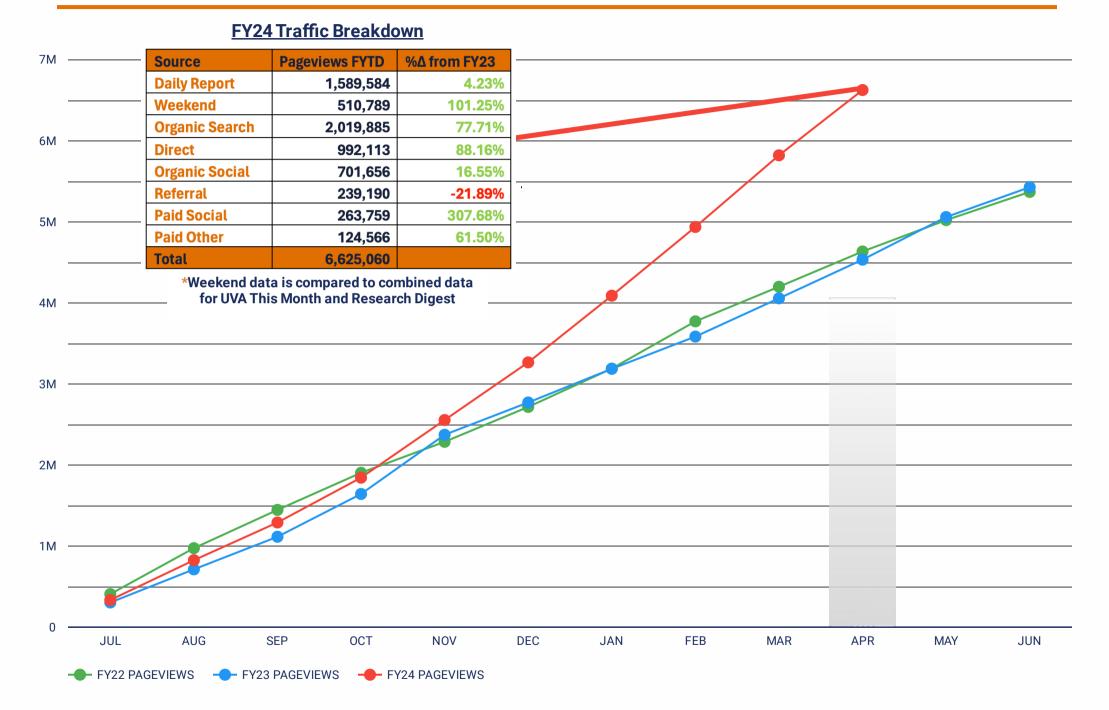
For the eighth straight month, a significant amount of traffic (240K views) stemmed from organic search. Since September 2023, organic search has been the top source of user traffic. During FY24, UVA Today has received an average of 201K views per month from organic search.

During FY24, organic search has the lowest bounce rate (17.81%) among the various sources that lead to UVA Today.

The most searched story was Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents in 4 Years (1.6K users). From July through April, UVA Today has received 895K users from organic search.

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Cumulative Pageviews: FY22-FYTD24



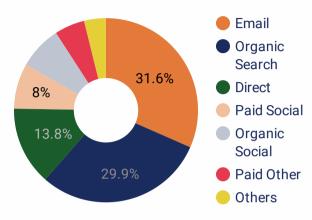
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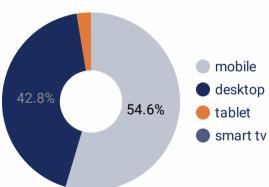
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Monthly Performance Summary

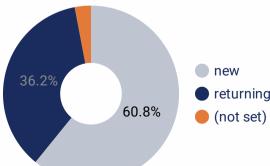
Traffic Sources:



Devices:



New v. Returning Users:



new
returning
🛑 (not set)

Views	Average session duration	Bounce rate
805.1K	00:02:42	15.7%
≜ 14.4%	₹ -00:00:25	≜ 1.82%

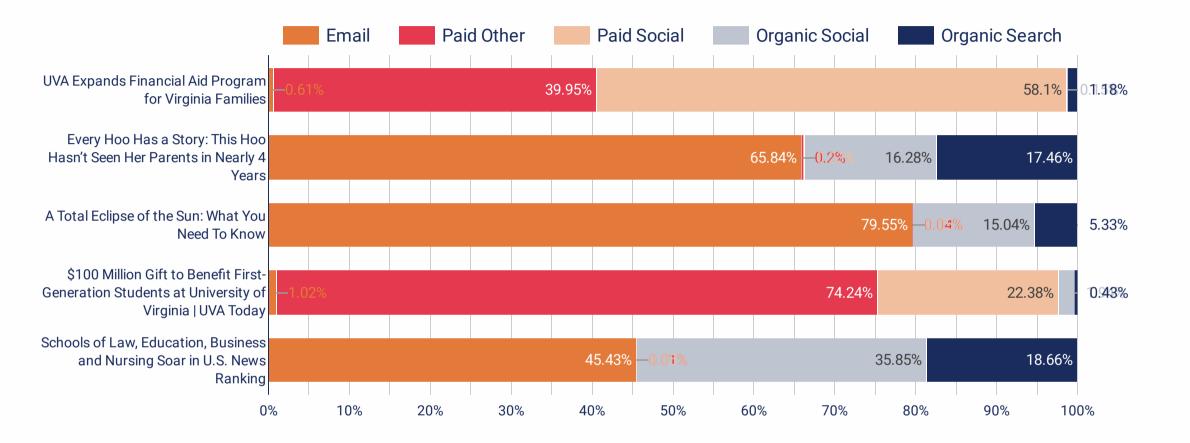
Top 20 Performing Stories:

	Page title	Views 🔹	Average session duration
1.	UVA Expands Financial Aid Program for Virginia Families	31.7K	00:00:51
2.	Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents in Nearly 4 Years	24.8K	00:02:38
3.	A Total Eclipse of the Sun: What You Need To Know	20.5K	00:02:46
4.	\$100 Million Gift to Benefit First-Generation Students at University of Virginia	17K	00:00:29
5.	Schools of Law, Education, Business and Nursing Soar in U.S. News Ranking	16.9K	00:01:49
6.	Baseball Great and UVA Alum Ryan Zimmerman Will Kick Off Graduation Wee	14.5K	00:01:47
7.	UVA Breaks Ground on Paul and Diane Manning Institute of Biotechnology	13.5K	00:01:04
8.	UVA Solves Mysteries About Leading Biomarker for Alzheimer's	11.7K	00:01:51
9.	A Pickleball Hobby Became Their Business. How Darden Is Helping Them Wit	11.2K	00:02:23
10.	Why the 20s Are a Period of 'Overwhelming Uncertainty,' and How To Cope	9.6K	00:03:17
11.	Class of '24: She's More Than Good Enough, and UVA Degree Proves It	9.4K	00:03:20
12.	Every Hoo Has a Story: Learning To Let Go	8.8K	00:02:47
13.	New Data Science Building Embodies School's Core Values	8.7K	00:02:27
14.	'Not Your Parents' Library': University Celebrates Shannon Grand Opening	8.7K	00:02:17
15.	Discovery Could Lead to New Ways to Prevent Vision Loss	8.2K	00:01:47
16.	What's the Best Spot in Shannon Library?	7.9K	00:02:02
17.	She Wrote 'We Were the Lucky Ones' and Co-Produced the Hit Hulu Series	7.4K	00:03:44
18.	The Music Beat: One of UVA's Newer a Cappella Groups Tunes Up for Annivers	7.2K	00:02:23
19.	UVA Gardens in Full Bloom, Just in Time for Historic Garden Week	7.1K	00:02:12
20.	'Days on the Lawn' Welcomes Undecided Students to UVA	7K	00:02:09

Source: Google Analytics 4



Referral Traffic for Top 5 Stories During April





UNIVERSITY#VIRGINIA

Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents in Nearly 4 Years Traveling to UVA from just south of Siberia fulfilled a lifelong dream for Russian tudent Anzhelika Parenchuk. But the journey, at times, wasn't easy



This article garnered 55.5% of all clicks on the 4/22 DR

Parents in Nearly 4 Years

Page Analytics

Case Study: Every Hoo Has a Story: This Hoo Hasn't Seen Her

12,733

28,667

28,448

2,522

8.8%

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Views 24,783

Sessions

13,270

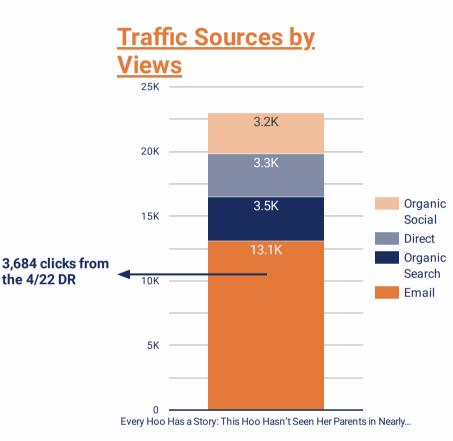
Average session duration 00:02:38

Social Media Post Performance Total Impressions: 85,545 Total Engagements: 6,808

😚 University of Virgi... X @UVA in University of Virgi... Wed 4/24/2024 7:18 pm E... Tue 4/23/2024 4:55 pm EDT Tue 4/23/2024 12:46 pm E... Anzhelika Parenchuk traveled more Anzhelika Parenchuk traveled more Anzhelika Parenchuk traveled more than 6,000 miles from her small than 6,000 miles from her small than 6,000 miles from her small Russian hometown to attend UVA.... Russian hometown to attend UVA.... Russian hometown to attend UVA... Video Views 21,776 Video Views 2,504 Video Views 49,360 Impressions 7,518 Impressions Impressions Engagements 4,004 Potential Reach 123,516 Reach Engagement Rate (per 282 Engagements Engagements 8.1% Impression) Engagement Rate (per Engagement Rate (per 3.8% Impression) Impression)

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Bounce Rate

Bounce rates for this article v. all UVA Today pages in April

Bounce rate

6.58%

Bounce rate 15.74%

> Sources: Google Analytics 4 and Sprout Date Range: 4/1/24 - 4/30/24

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Organic Search Traffic Geography

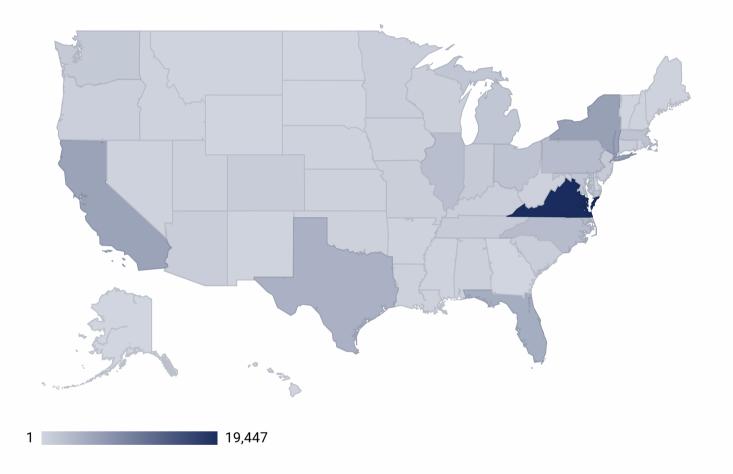
Users from Search

	Region	Total users 🔹
1.	Virginia	19,447
2.	New York	6,106
3.	California	5,725
4.	Florida	4,648
5.	Texas	4,102
6.	Georgia	3,392
7.	North Carolina	2,893
8.	Pennsylvania	2,884
9.	Illinois	2,638
10.	Massachusetts	2,057
		1 - 52 / 52 🔇 📏

All Users (any source)

	Region	Total users 🔻
1.	Virginia	95,070
2.	New York	19,673
3.	Florida	16,842
4.	Georgia	11,557
5.	California	11,545
6.	Pennsylvania	10,258
7.	North Carolina	9,998
8.	Texas	8,976
9.	Maryland	7,871
10.	Ohio	7,039
		1 - 52 / 52 < 📏

Users from Search



Popular search terms on Google:

- 1. "uva today" (1,014 clicks)
- 2. "we were the lucky ones" (516 clicks)
- 3. "uva news" (350 clicks)
- 4. "university of virginia" (243 clicks)

Source: Google Analytics 4 Date Range: 4/1/24 - 4/30/24

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UVAToday WEEKEND

Email Performance

	Email	Sends	Bounce Rate	Opens	Open Rate	Clicks	Click Rate	Unsubscribe Rate
1.	UVA Today Weekend (4/6)	279,680	1.15%	116,984	42.32%	5,586	2.02%	0.03%
2.	UVA Today Weekend (4/13)	279,585	1.19%	130,769	47.33%	6,275	2.27%	0.04%
3.	UVA Today Weekend (4/20)	279,332	1.21%	115,199	41.75%	6,074	2.2%	0.03%
4.	UVA Today Weekend (4/27)	279,288	1.25%	112,779	40.89%	4,619	1.68%	0.03%
5.	UVA Today Weekend April Total	1,117,885	1.2%	475,731	43.07%	22,554	2.04%	0.03%
6.	UVA Today Weekend Average (since 8/19)	278,947	1.24%	126,026	45.36%	7,509	2.57%	0.03%

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Story Performance

Total Views on Feature Stories (Views from any source during April):

4/6 Feature Story: Climate Comic	4/13 Feature Story: Women's Basketball	4/20 Feature Story: Garden Week	4/27 Feature Story: Darden Band
Views 3,470	Views 5,391	Views 7,063	Views 3,751

Top 10 Performing Stories (Views generated by Weekend emails only):

	Page title	Views •
1.	UVA Gardens in Full Bloom, Just in Time for Historic Garden Week	5,437
2.	Schools of Law, Education, Business and Nursing Soar in U.S. News Ranking	3,855
3.	Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents in Nearly 4 Years	3,440
4.	Q&A: The Rise of Women's Basketball, Through the Eyes of a UVA Legend	3,387
5.	The Music Beat: Darden Band's Business Is All About the Music	2,988
6.	The Music Beat: One of UVA's Newer a Cappella Groups Tunes Up for Anniversary Performance	2,141
7.	New Data Science Building Embodies School's Core Values	2,068
8.	Every Hoo Has a Story: Learning To Let Go	1,745
9.	'Not Your Parents' Library': University Celebrates Shannon Grand Opening	1,323
10.	Why the 20s Are a Period of 'Overwhelming Uncertainty,' and How To Cope	1,319
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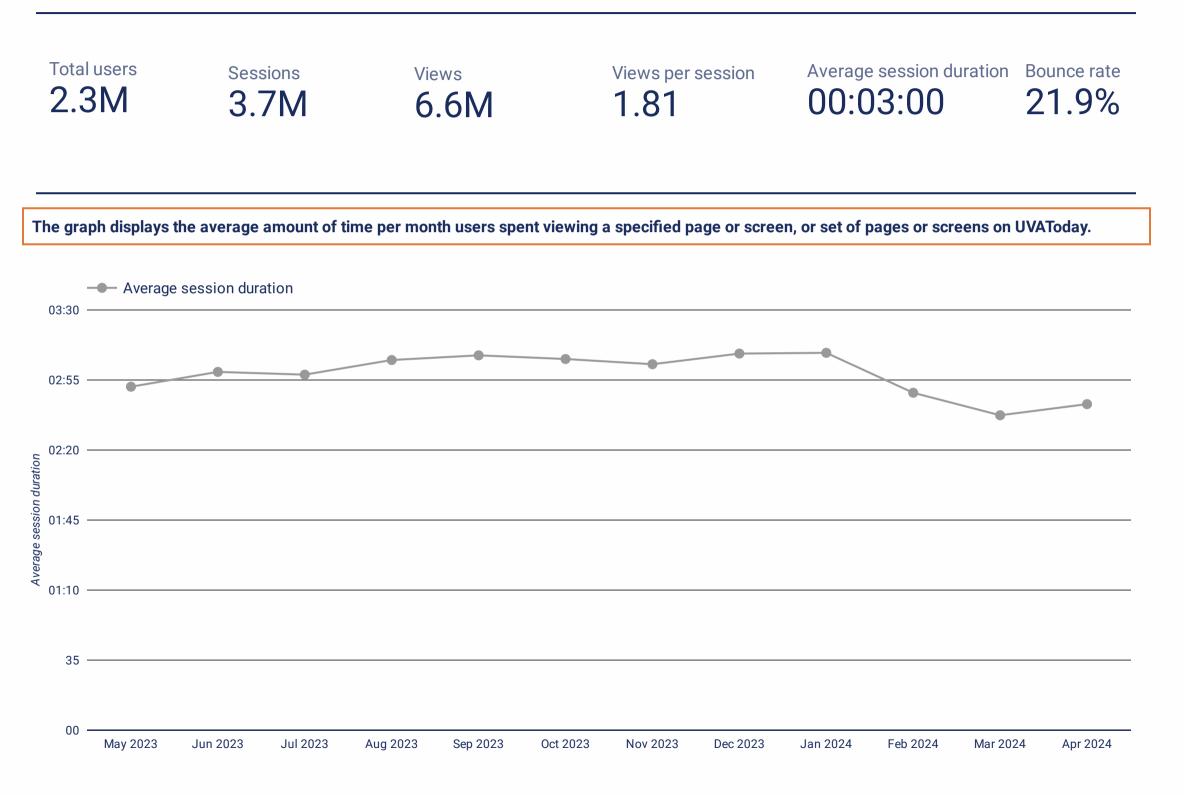


TOTAL VIEWS during the following weekends (Views from ALL sources, during April):

Apr. 6 & 7,	Apr. 13 & 14,	Apr. 20 & 21,	Apr. 27 & 28,
2024	2024	2024	2024
42,577	40,397	44,947	42,653
Apr. 8 & 9,	Apr. 15 & 16,	Apr. 22 & 23,	Apr. 29 & 30,
2023*	2023 *	2023 *	2023 *
18,044	16,267	14,702	43,618

UVA This Month was sent on 4/29/23

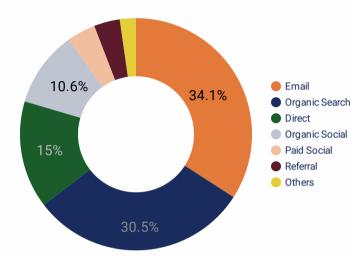
* Data prior to June 2023 was sourced from Universal Analytics (UA), whereas recent data comes from Google Analytics 4 (GA4). As noted in prior reports around the transition from UA to GA4, there can be minor variations in data between these two sources.



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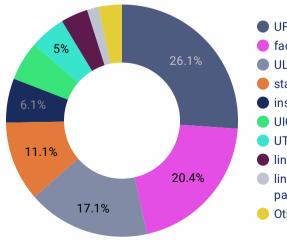
UVAToday FYTD Performance Summary (2 of 3): Sources of Traffic by Default Channel Grouping and Social Networks

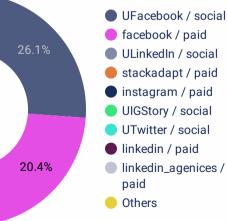
Default Channel Grouping:



	First user default channel group	Views 🔻	Bounce rate
1.	Email	2.3M	19.85%
2.	Organic Search	2M	17.81%
3.	Direct	992.1K	31.27%
4.	Organic Social	701.7K	20.07%
5.	Paid Social	263.8K	26.71%
6.	Referral	239.2K	19.42%
7.	Paid Other	124.6K	49.24%
8.	Unassigned	19.7K	29.22%
9.	Display	4.3K	57.56%
10.	Organic Video	528	27.57%

Social Network:





	First user source / medium	Views 🔻	Bounce rate
1.	UFacebook / social	227.1K	20.41%
2.	facebook / paid	177.6K	24.72%
3.	ULinkedIn / social	148.4K	19.41%
4.	stackadapt / paid	96.9K	54.23%
5.	instagram / paid	53.4K	39.96%
6.	UIGStory / social	47.5K	13.01%
7.	UTwitter / social	43.6K	24.93%
8.	linkedin / paid	32.8K	28.42%
9.	linkedin_agenices / paid	14K	25.42%
10.	linkedin_highered / paid	13.5K	26%

Source: Google Analytics 4

UVAToday FYTD Performance Summary (3 of 3): Top 20 Performing UVAToday Stories

Jul 1, 2023 - Apr 30, 2024

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	Page title	Views •	Average session duration
1.	UVA Expands Financial Aid Program for Virginia Families	123.6K	00:00:57
2.	UVA Breaks Ground on Paul and Diane Manning Institute of Biotech	72.7K	00:01:20
3.	Q&A: What to Know About a Mysterious Dog Illness Sweeping the C	58.2K	00:02:40
4.	The 'Cinderella Story' Behind UVA's 34-Year-Old Kicker	55.3K	00:03:32
5.	To Be Great and Good in All We Do	50.1K	00:00:41
6.	They Met Outside a UVA Classroom. Then They Started a Multimilli	45.1K	00:02:36
7.	UVA Solves Mysteries About Leading Biomarker for Alzheimer's	41.4K	00:01:53
8.	Darden Receives Largest Gift in School History	39.8K	00:02:39
9.	Q&A: Why Media Outlets Took Down Princess Kate's Photo – and W	36.9K	00:03:22
10.	Littlejohn's Is Returning to the Corner. Meet the Former UVA Athlet	36.8K	00:02:24
11.	He Challenged This Female UVA Track Star to a Race. It Didn't Go a	33.3K	00:02:38
12.	Ahead of Grand Opening, Board Renames UVA's Main Library	31.9K	00:02:23
13.	\$100 Million Gift to Benefit First-Generation Students at University	29.7K	00:00:43
14.	A Walk Through Grounds Brought Her to Acting. Now, She's a Christ	28.9K	00:02:50
15.	If You Need a Good Cry, Watch These UVA Early Decision Reactions	28.6K	00:01:45
16.	UVA Advances One Spot in Retooled U.S. News Ranking to No. 24 N	27.8K	00:01:46
17.	10-Year-Old Wunderkind Hopes UVA Is Her Launchpad to Space	27.6K	00:03:31
18.	'America Is Under Attack': What the Morning of 9/11 Was Like for P	25.8K	00:02:52
19.	Five Years After the Ride: How UVA's Crowd-Surfing Bride and Her	25.2K	00:02:50
20.	Class of 2028: UVA Offers Entry to Nearly 2,000 in Regular Decision Note: Top stories by performance regardless of	24.8K	00:02:10

13 Note: Top stories by performance regardless of when the story itself was published

Source: Google Analytics 4

Year to Date Daily Report Performance

The April 2nd (4.26%) and 22nd (4.24%) DR sends had the highest CTR of the month. Clicks on the 2nd were driven by the Ryan Zimmerman to Kick Off Final Exercises story. Clicks on the 22nd were driven by the Every Hoo Has a Story: This Hoo Hasn't Seen Her Parents story.



Click rate is calculated by dividing unique clicks by emails delivered Industry benchmarks from Campaign Monitor's 2022 email marketing benchmarks Peer benchmark from Simpson Scarborough peer study

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Source: Marketing Cloud Date Range: 7/1/23 - 4/30/24